

## Up To Date

### Fresh-Air UV Promotion

Through November, technicians or salespeople who sell five APCO Fresh-Aire systems will receive a \$50 gift card. With ten sales, it's a \$200 card!

### Closed for Inventory

The South San Francisco location will be closed for inventory on Thursday afternoon 11/1 and all day Friday 11/2. Likewise, the San Jose location will be closed for inventory on Thursday afternoon 11/15 and all day Friday 11/16.

### Fall Cool Cash Ending

All Cool Cash sales must be invoiced by 11/15. The installations must be completed by 11/30 with all homeowner claims processed by 4:00 PM on Saturday 12/15.

### What's New on SiglerTV

Check out this new video on SiglerTV.com:

- Inducer Control Board Red Wire

The password is swd.



## This Issue

Up To Date  
Infinity Greenspeed Heat Pump  
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John Bauer and Andrew Bauer in the San Jose warehouse

## Infinity Greenspeed Heat Pump

Last year, Carrier introduced an inverter driven Infinity Heat Pump with Greenspeed Intelligence. Essentially, that's a fancy title for a heat pump with a variable speed compressor which can operate anywhere between 40% and 100% capacity.

The list of benefits from a system like this is quite long...

- Heating efficiencies are very high
- Heating capacity is maintained at low outdoor temperatures
- Discharge temperature is maintained at low outdoor temperatures
- Capacity supplied matches the capacity needed – great for zoning
- Very quiet operation

If you haven't seen the video on SiglerTV.com yet, check it out. There are plenty of helpful sales tools as well, including the OpCost Calculator and Heating Hours Calculator, both of which are available on HVACpartners.com.

Sigler Wholesale Distributors has shipped several of these units in the Bay Area. Many are paired with the 58CVX furnace which helps lower the equipment costs. Compare for yourself the benefits

and costs between a 58CVX-25VNA0 system and a 59MN7-24ANB1 system.

If you haven't sold one yet, now is the time to do so. Take advantage of big rebates or financing for homeowners plus dealer incentives.

Homeowners buying a 25VNA0 have two Cool Cash options available until 11/15...

- When paired with an Infinity Control and 58CVX furnace, the homeowner can get a \$1000 rebate – but dealers only pay 1/3 of the rebate!
- Or, special 5.99% financing for 72 months – and the dealer gets a \$400 or \$500 credit from Wells Fargo!

While the Cool Cash incentives expire on 11/15, Sigler Wholesale Distributors is adding to the rebates. Dealers who mention this article will instantly save \$500 on the cost of their Greenspeed Heat Pump system by purchasing at least \$500 in supplies at the same time.

This offer is only good through 11/30, so ask a customer service representative for more details. It's an easy way to get everything you need for the job in one location and save some money!

# Sigler

Wholesale Distributors

THE PRODUCTS YOU NEED  
THE VALUE YOU DESERVE

## Concord

1920 Mark Court, #100

p – 925.825.1540

f – 925.825.1427

Steve Moorhead x8501

Catie Bier x8516

Chris Cobb x8503

Jimmy Hilton x8512

Jimmy Lightfoot x8502

## San Jose

1070 Commercial St, #106

p – 408.453.3300

f – 408.452.1822

John Schurr x8300

Dave Peters x8314

Linda Randall x8311

Bill Sperbeck x8302

Brett Sutton x8312

## South San Francisco

229 Littlefield Avenue, #4

p – 415.330.6600

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John Coleman x8413

Missy Bier x8407

Pete Martinez x8406

Tricia Maychrowitz x8404

## Regional Manager

Jon Malkovich x8500

## Technical Support

Greg Sanchez x8405

## Marketing

Sabrina Sahota x8514

## Credit & Accounting

Debbie Russitano x8418

## Administrative Support

Duvi Moreno x8605

## Featured Products

### 58MEC Furnace Sale



Looking for a good deal this Fall? Sigler Wholesale Distributors has a large inventory of 58MEC furnaces that need to be sold immediately.

These models are similar to the new 59TP5 furnaces. They have two-stage gas valves and an X-13 ECM motor.

**58MEC080-16 \$742.05**

**58MEC100-20 \$817.70**

**58MEC120-20 \$874.65**

All of these furnaces are new, in the original packaging, and have a full 10-year warranty from the date of installation. Compare these prices to the Carrier 59SC2 or the Payne PG92SAS models and you'll see that it's a great deal! Call today while supplies last.

Are you interested in stocking a few? Ask about quantity discounts.

### Refri-Claim Simple Swap

Sigler Wholesale Distributors has partnered with Refri-Claim to accept your reclaimed refrigerant. Their "Simple Swap" program alleviates the hassles while reducing your liability and costs.

Simply bring your 30# or 50# jug of reclaimed refrigerant to any Sigler Wholesale Distributors location and we'll exchange it with a certified tank for only \$12.50. Yep, it's that simple!

We'll even keep track of your reclaim records which are required for EPA compliance. If you need a new tank, those are available as well.

Okay, but what happens if you accidentally mix different refrigerants? While it certainly can't become a trend, accidents do happen. In those rare situations, we'll take it back without any penalty to you.



## Technical Tips

### Q: What are the keys for a good pre-season furnace maintenance?

The installed base of 90% furnaces is growing, and good condensate management will keep them operating at peak performance. A slow draining furnace can lead to improper burn, nuisance pressure switch trips, and premature heat exchanger failure.

Start by flushing the collector box, following the unit manufacturer's recommendations. This process typically requires a funnel and a short piece of flexible tubing, so make sure you have these items in your truck. Once complete, remove the pressure switch tube at the collector box and check the port for debris or calcification. Clean with a piece of

wire, thin screwdriver, or pipe-cleaner.

If possible, remove the trap and rinse it thoroughly. If the system has a condensate pump, check the sump for debris and test the safety interlock. Then visually inspect the drain line, vent, and combustion pipes for indications of sagging, shifting, or settling. Last but not least, drop a level on the furnace to ensure it has not shifted since installation. Typically it should be maximum 1/4" to the front, and level from side to side.

Lastly, make sure all tubes, drain connections and port plugs are secure and not pinched after your service.