

Up To Date

Fall Training

The fall training calendar is out and it features five different classes being offered on different days throughout the Bay Area.

Inventory Closures

Sigler Wholesale Distributors will be closed for inventory on the following Fridays...

- Oct 25 in Concord
- Nov 8 in South San Francisco
- Nov 22 in San Jose

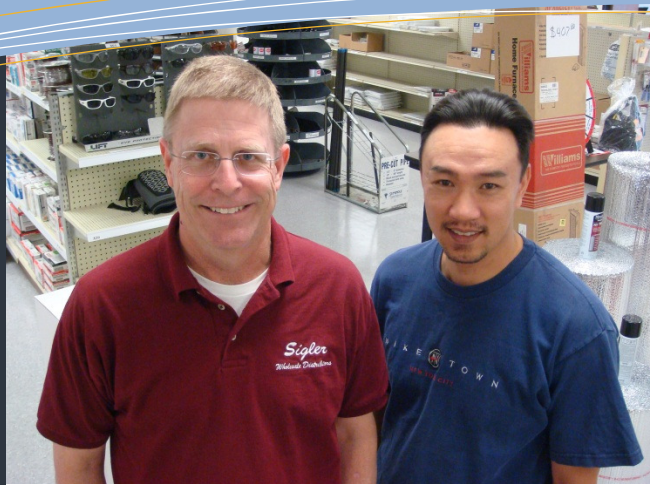
Free Honeywell Mug

Get a Honeywell coffee mug when you buy a jug of R-22, Nu-22 or R-401a from Sigler Wholesale Distributors..

What's New on SiglerTV

Check out these new videos on SiglerTV.com:

- Moments with Russ – Three things for a successful business
- Fall 2013 Promotions
- Moments with Russ – Oral Roberts needs AC The password is swd.



Dave Peters and Michael Ha in the San Jose store

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Fall Sigler Club

Fall is around the corner, so it's time to start thinking about your inventory of replacement furnace parts.

Sigler Wholesale Distributors is once again offering the popular Sigler Club program. With a qualifying stock order of \$1000, you can join the Diamond Level and receive a number of tremendous benefits through the end of 2013...

- Special Diamond Level pricing
- 2.5% Best Buy rewards points
- Double rewards on initial order (when placed by 10/15)
- Prepaid freight on initial order
- No restocking fees on 30% of the original order

For more details, ask a customer service representative for a copy of the Sigler Club program and price list.

Are you concerned that \$1000 is too large of a stocking order? Ask your Sigler Wholesale Distributors territory manager or customer service rep for a report showing your 2012 fall purchases. With this information, you should be easily able to see which products you used last fall and are likely to use again.

Here is a sample order that was recently placed...

- 12) LH33ZS004 Ignitors
- 1) 325878-751 Circuit Board
- 4) HT01BC116 Transformers
- 24) TOO15 Fuses
- 24) 09746 Pigtaills
- 8) TW-18G250-8 Spools of Wire

Total price = \$1,051.05

So, let us help you consider what you need for a successful and profitable heating season. Place an order and start getting the benefits today!

Item #	Description	Quantity	Unit Price	Total Price
12	LH33ZS004 Ignitors	12	87.50	1,050.00
1	325878-751 Circuit Board	1	1.05	1.05
4	HT01BC116 Transformers	4	0.00	0.00
24	TOO15 Fuses	24	0.00	0.00
24	09746 Pigtaills	24	0.00	0.00
8	TW-18G250-8 Spools of Wire	8	0.00	0.00
			Total	\$1,051.05

Concord

1920 Mark Court, #100

p – 925.825.1540
f – 925.825.1427

Steve Moorhead x8501
Catie Bier x8516
Chris Cobb x8503
Josh Cobb x8505
Jimmy Hilton x8512
Bob Tomlinson x8502

San Jose

1070 Commercial St, #106

p – 408.453.3300
f – 408.452.1822

John Schurr x8300
Mike Ha x8305
Dave Peters x8314
Linda Randall x8311
Bill Sperbeck x8302
Brett Sutton x8312

South San Francisco

229 Littlefield Avenue, #4

p – 415.330.6600
f – 415.330.6670

John Coleman x8413
Missy Bier x8407
Pete Martinez x8406
Tricia Maychrowitz x8404

Regional Manager

Jon Malkovich x8500

Technical Support

Greg Sanchez x8405

Marketing

Sabrina Sahota x8514

Credit & Accounting

Debbie Russitano x8418

Administrative Support

Duvi Sigler x8605

Featured Products

New Furnaces

Just in time for the heating Season, Carrier has released two new models that are in-stock and ready to go...

59SP5A060E1412
59TP5A060E1412

These two models pack a lot of features into a small package. Both are 14.25" wide, and like Carrier's entire line of condensing gas furnaces, are only 35" tall. Both provide 60,000 btuh of heat with up to 1200 CFM. The 59TP model uses a two-stage gas valve while the 59SP product has a single stage valve.

Because they are both Performance Series products, they feature an X-13 ECM motor. The rated efficiency is at least 95% AFUE. These two facts make both products eligible for homeowner tax credits of \$200.

Ask your Sigler Wholesale Distributors territory manager or customer service representative for more information, including pricing.

Boss Multi-Seal

What sealant is VOC compliant, paintable with most latex paint in under an hour, non-yellowing, non-staining, comes in a weather resistant plastic tube and cures in wet conditions? There is only one – Boss Multi-Seal!

Each job you're doing comes with dozens of reasons why you need a tube of sealant. So, toss the Vulkem and upgrade to the best sealant available.

While supplies last, buy three tubes of Boss Multi-Seal from Sigler Wholesale Distributors and get a free caulking gun.



Technical Tips

Q: What's in your truck?

Now that the summer crunch is behind us and the 12 hour work days have turned to 6, it's probably a good time to open the hatches and see what was collected throughout the summer. If you're like most technicians, you'll probably find some old components that should have hit the dumpster months ago, a couple of parts that should have been turned in for warranty credit, and maybe a tool you thought you'd lost (or loaned to a friend...same thing).

During the clean-up process, it's a good idea to verify the operation of the tools that will be necessary for the heating season. Dual probe

temperature sensors should be checked for calibration, manometers for leaks, digital manometers for accuracy, and a change of batteries for all tools.

If you have some heating parts stock rattling around in the back of the truck, open the HSI's and make sure they are not cracked, and spin the inducer motor assemblies to verify the wheel didn't get damaged when the box was pushed against the wall. Last but not least, roll out your rain gear and make sure it hasn't ripped, and still fits! All in all, it's a good time to take a deep breath, clean up the truck, and get ready for the winter calls.