

Up To Date

Spring Training

Spring Training classes have begun with more courses coming up in April and May. Space is still available in the technical courses on the Infinity Touch Control and Heat Pump Basics as well as the series of Sales 101 classes and a new Carrier University course by Grandy and Associates.

www.SiglerCarrier.com

The SiglerCarrier.com website has been updated with all of the 2013 forms, including those necessary for co-op claims and salesperson spiffs. All 2013 program dealers may login using their Sigler Wholesale Distributors account number as the username and password.

What's New on SiglerTV

Check out this new video on SiglerTV.com:

- Understanding Line Set Sizes

The password is swd.



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Inventory of Sigler Club parts and tools are higher than ever before

Spring Sigler Club – New Products

The Spring Sigler Club starts on April 1 and it's bigger and better than ever! Get a copy today – four pages of heating parts and four pages of cooling parts. Like previous programs, a \$1000 purchase locks you into Diamond Level pricing and your qualifying purchases throughout the season will earn 2.5% in rewards redeemable at Best Buy.

There are several new products in this year's program. Try them out...

White Rodgers SureSwitch Relay

Stop bugs and debris from causing problems with your contactors. This innovative device combines a traditional contactor, short-cycle timer, brownout protection and a long-life sealed switch.

Refrigerant Recovery

Sigler Wholesale Distributors recently partnered with ICOR International to offer refrigerant recovery as low as \$12.50 per exchange. Additionally, all of the pumps, dryers and tanks are available.

Danfoss Universal TXV Kits

These high quality thermal expansion valves offer Chatleff, Aeroquip and brazed connection options.

5-2-1 Compressor Saver

Extend the life of a compressor and help it get the extra boost necessary to start. Unlike many hard start kits, the 5-2-1 uses a potential relay and reads back-EMF to sense when the compressor is running. You'll want a few on each truck.

SwitchCap Universal Dual Capacitor

Forget the confusing jumper wires, this product provides two easily switchable capacitors in one simple package. One side offers 3.0 – 10.5 μF while the other offers 15 – 60 μF .

CPS Tools and Fittings

Known for impeccable quality, CPS offers a complete line of industry leading recovery machines, manifolds, access port fittings and more. Their new molecular transformer converts high temperature vapor into low temperature liquid to speeds up recovery time on a warm summer afternoon.

Fieldpiece Meters & Instruments

Fieldpiece has a mission to make the HVAC technician's job easier, faster, safer and more effective. With new tools, including a wireless digital manifold, they're on the right track.

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Featured Products

Spin to Win

There are so many great reasons why you and your homeowners should only use Factory Authorized Parts. Well, here's one more. Through the end of September, you can be a winner every time you will-call a non-warranty FAP compressor, motor or circuit board valued at \$75 or more.

What you win is up to you (and perhaps a little luck). If you're hungry and it's been a rough day, opt for a \$5 gift card for a free lunch. Or, if you think luck is on your side, take a spin where you could win a hat, flashlight, knife, 9-in-1 Tool or a \$50 Visa gift card!



Nu-Calgon

Yep, here we are again, right smack-dab in the Spring Clean & Check season. So, what tools and products are available to help with the "Clean" portion of those service calls?

Nu-Calgon makes hundreds of cleaners, specially designed for coils, electronic air filters, fan blades, motors and more. Many of them are biodegradable and some have been recognized by the EPA as safer for the environment.

Additionally, Nu-Calgon makes specialty products like Rx11-Flush which can be used when cleaning an old R-22 line set for use with R-410a. Also, the popular A/C EasySeal product which can help fix a leaky system when the source of that leak can't be found.

Ask for a set of Nu-Calgon price pages from Sigler Wholesale Distributors. Through April, every time you purchase \$100 in Nu-Calgon products, you will get a free bucket of wipes!

Technical Tips

Q: Should I really check that indoor coil?

With the recent move to low-leak duct systems, accessing an indoor coil for inspection and cleaning has indeed become quite a chore. So, is it worth the hassle?

You can start by evaluating the condition of the return air filter. If it looks like a carpet or is brand new, you ought to start peeling the tape and have a look. The other option is to get your gauges and temperature probes out to evaluate system operation. Low suction and liquid pressures, along with high subcooling, low superheat and low delta T would suggest you should probably check the condition of the indoor coil.

Manufacturers are now producing coils that can take the environmental factors associated with tighter homes and environmental pollutants. These include tin plating and/or a change to aluminum tubes and fins on indoor coils, along with protective coatings on outdoor coils. A coil cleaner has to be strong enough to clean the coil, but not too harsh that it will cause damage to the coil or the coating.

Don't forget to get the big stuff off the coil first with a soft bristle brush. Once you're done cleaning, verify the condensate drain flows freely...you don't want the dirt and dust you just removed to cause a different problem!