

Up To Date

2014 Dealer Meeting

The Silverado Country club is ready to host us February 7-8 for the Sigler Wholesale Distributors Dealer Meeting.

National FAD Meeting

Factory Authorized Dealers who want to attend the national meeting in Nashville must register by February 14 at www.CarrierExpert.com

2014 Dealer Programs

It's never too early to register for the 2014 dealer programs. Start at www.SiglerCarrier.com and select "Click Here to Enroll" at the bottom-left.

What's New on SiglerTV

Check out these new videos on SiglerTV.com:

- *Code 42*
- *Moments with Russ – Russ, What Keeps You Going?*
- *Moments with Russ – Carrier, Money Tie and Advice*

The password is swd.



Tricia Maychrowitz in the South San Francisco warehouse

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Carrier Savings Network

If one of your goals for the company in 2014 is to cut costs, let us suggest you start by checking out the Carrier Savings Network.

On your behalf, Carrier negotiated volume discounts with dozens of manufacturers and service providers. As a 2014 Dealer, you have access to all of these great discounts. Here are some ways you can save money...

- 30% discount on vanity 800 numbers
- Up to 10% off custom on hold marketing
- Up to 10% off semi-custom quarterly newsletters from Home Front
- Discounted websites from Sequoia
- Discounted email marketing through RightOn Interactive
- Home show booths as low as \$395 from Skyline Graphics
- 10% off decals and window graphics from TKO Graphix
- 5% off customer appreciation gifts through To Your Success
- Discounted ADP payroll processing
- Discounted credit card processing
- Up to 6¢ per gallon discount at Shell
- 15% off uniform and apparel discounts

- Up to \$6000 off a new Ford vehicle
- 30% off GPS fleet tracking with Smart Fleet GPS
- 25% off ShuBee shoe covers
- 22% off Sprint/Nextel service
- Up to 20% off office supplies from Staples
- Plus more!

It's a nice long list, and there is no cost to you. To take advantage of the savings, log into HVACpartners, click on "Residential" and then "Carrier Savings Network." In the "Contact Information" section, you'll find details about the discount, how to receive it, and a phone number to call if you have additional questions.

Another great program within the Carrier Savings Network is online technical testing. If you have techs wanting to become NATE certified, their preparation should include practice tests offered by TesTrac. After enrolling your technicians, you can then compare their scores against national averages for the 72 different tests that are offered. To get there from HVACpartners, click on "Residential," "Carrier Savings Network" then "Online Technical Testing."

Sigler

Wholesale Distributors

THE PRODUCTS YOU NEED
THE VALUE YOU DESERVE

Concord

1920 Mark Court, #100

p – 925.825.1540
f – 925.825.1427

Steve Moorhead x8501
Catie Bier x8516
Chris Cobb x8503
Josh Cobb x8505
Jimmy Hilton x8512
Bob Tomlinson x8502

San Jose

1070 Commercial St, #106

p – 408.453.3300
f – 408.452.1822

John Schurr x8300
Mike Ha x8305
Dave Peters x8314
Linda Randall x8311
Bill Sperbeck x8302
Brett Sutton x8312

South San Francisco

229 Littlefield Avenue, #4

p – 415.330.6600
f – 415.330.6670

John Coleman x8413
Missy Bier x8407
Pete Martinez x8406
Tricia Maychrowitz x8404

Regional Manager

Jon Malkovich x8500

Technical Support

Greg Sanchez x8405

Marketing

Sabrina Sahota x8514

Credit & Accounting

A-Q: Connie Watts x5158
R-Z: Dina Rowell x5326

Administrative Support

Duvi Sigler x8605

Featured Products

Veto Pro Pak

After working as a carpenter for over 25 years, Roger Brouard became fed-up with the various tool-carrying devices available on the market. After years of frustration, he created Veto Pro Pac – tool bags designed by a tradesman for tradesmen.

These unique bags are known for their ergonomic design, rugged construction, patented center panel, vertical tiered pockets, marine-grade rivets and snaps, d-rings, weatherproof base and 5-year zero downtime warranty.

Sigler Wholesale Distributors stocks a full line of bags, including TECH-PAC-1, the first backpack tool bag designed for professional service technicians.

TP3 - \$48.00

LC - \$136.25

TECH-LC - \$155.00

XL - \$155.00

XXL-F - \$200.00

TECH-PAC-1 - \$224.00

ADP Sheet Metal

Thirsty for a free Starbucks coffee? Through the month of February, you can get a free Starbucks gift card when you buy ADP sheet metal fittings or pipe for your next job at Sigler Wholesale Distributors. The minimum order is only ten pieces, but there is a limit of one gift card per week.



Sigler Wholesale Distributors stocks several different types of ADP sheet metal products – alumaflex, spiral pipe, elbows, wyes, collars, dampers, ceiling boxes, register boxes, drain pans, wall caps, flat stock and more. Additionally custom products are available with lead times often less than a week. All ADP sheet metal components are of premium quality, union made in Southern California.

Technical Tips

Q: What's the latest software for the Infinity Touch control?

The most current software is Version 10, which was introduced mid-November 2013. The process for updating to v10 is the same as in the past, via the USB port on the bottom of the control. When updating software, use a USB drive that is 2GB, 4GB or 8GB in size, and is USB 2.0 compliant. Larger devices or USB 1.0 devices (which are typically less than 2GB in size) will cause the process to take much longer.

The link for v10 is at the top of the list on our Links page, which can be found at www.SiglerNorCal.com/Links

If you do Touch installations and

service, having a USB device with v10 is highly recommended, as it provides an opportunity for future downloads to be performed by the homeowner.

Going forward, Touch WiFi controls with v10 will receive update notices and options at the device, which allow the homeowner to decide whether they want to update or not. Non-WiFi controls still have to be updated via USB, but subsequent releases of software will be available on the MyInfinityTouch website for the homeowner to select and download.

If you need any assistance, contact your territory manager.