Issue 8 2014

PERIODIC NEWSLETTER FOR THE VALUED CUSTOMERS OF SIGLER WHOLESALE DISTRIBUTORS IN THE SAN FRANCISCO BAY AREA

Up To Date

Ice Cream Sundaes Freeze away your refrigerant leaks and your hunger on Tuesday, August 5 in San Jose and Wednesday, August 6 in Concord. Sigler Wholesale Distributors will be serving ice cream sundaes while providing information on A/C Leak Freeze products.

Nu-22B Juglifter

In August, jugs of ICOR's alternate refrigerant, Nu-22B are on sale for \$189.95. Pus, get a free JugLugger when you buy three jugs!

Cool Cash starts Aug 1 Carrier's consumer rebate program, Cool Cash, is getting an early start! The program now begins on August 1 and runs through at least October 15.

What's New on SiglerTV Check out this new video on SiglerTV.com:

Honeywell Lyric
The password is swd.



This Issue Up To Date Three New Smart Thermostats Featured Products Technical Tips

A homeowner with her new Infinity Touch control and MyInfinity app

Three New Smart Thermostats

If you have a homeowner who likes gadgets, the Infinity Touch Control is the best "smart" thermostat on the market. However, Sigler Wholesale Distributors also stocks three other "smart" thermostats which can be installed on any furnace... be necessary. The Lyric thermostat will automatically adjust based on your smartphone's location. So, you get comfort when you're home and savings when you're away.

Carrier's Comfort Series thermostat features a color display which can show local weather, maintenance reminders and indoor temperature/humidity. The intuitive phone or tablet app provides remote access while the website login offers detailed reports, system data and runtime information.



Carrier TC-WHS01 - \$154

Also known as the "Lyric," this is Honeywell's reinvention of the 60-year old round thermostat. It offers fine-tuned temperature and humidity control from anywhere with a phone or tablet. However, with geofencing, that may not



Honeywell TH8732WF5018 - \$247

For your cost conscious consumers who want remote access, Pro1 has the solution. It's a deluxe thermostat with an easy to use phone or tablet app. Plus, it's a simple upgrade for any existing Pro1 homeowner as the back-plate is the same as what's on the wall today.



Pro1 T855i - \$100



Featured Products

THE PRODUCTS YOU NEED THE VALUE YOU DESERVE

Concord 1920 Mark Court, #100

p – 925.825.1540 f – 925.825.1427

Steve Moorhead x8501 Catie Bier x8516 Chris Cobb x8503 Josh Cobb x8505 Jimmy Hilton x8512 Bob Tomlinson x8502

San Jose

1070 Commercial St, #106

p - 408.453.3300 f - 408.452.1822

John Schurr x8300 Mike Ha x8305 Phyllis LaVoy x8307 Dave Peters x8314 Linda Randall x8311 Bill Sperbeck x8302 Brett Sutton x8312

South San Francisco

229 Littlefield Avenue, #4

 $\begin{array}{l} p-415.330.6600\\ f-415.330.6670 \end{array}$

John Coleman x8413 Missy Landis x8407 Pete Martinez x8406 Tricia Maychrowitz x8404

Regional Manager Jon Malkovich x8500

Technical Support Greg Sanchez x8405

Marketing Sabrina Sahota x8514

Credit & Accounting

A-Q: Connie Watts x5158 R-Z: Dina Rowell x5326

Administrative Support

Duvi Sigler x8605 Debbie Russitano x8412

24VNA9

VERI-small, VERI-quiet and VERI-smart inverter driven VARIable speed air conditioners are finally here! As part of a full Infinity System, they operate at 5 stages with capacity range as wide as 25--100%. When paired with a twostage furnace or non-communicating thermostat, they operate at 2 stages.

24VNA925A003

17-19 SEER with ADP coils 23" x 23" footprint, 39" tall

24VNA936A003

16-18 SEER with ADP coils 23" x 23" footprint, 39" tall

24VNA948A003

17-18 SEER with ADP coils 31" x 31" footprint, 40" tall

Technical training will be offered this fall but a sales app is available now at www.SiglerNorCal.com (password is swd). Carrier dealers will receive pricing from their territory manager.

Shoemaker & Pro1

Shoemaker grilles and registers are known for quality, style and performance.



Pro1 thermostats are known for reliability, innovation and value.



Now, the two are coming together to offer you all of those benefits on top of tremendous savings! This month, get a free Pro1 thermostat when you buy shoemaker grilles and registers from Sigler Wholesale Distributors.

Buy **\$100** in Shoemaker products and get a free **T705** (normally \$30.15)

Buy **\$200** in Shoemaker products and get a free **T855** (normally \$61.72)

Buy **\$300** in Shoemaker products and get a free **T855i** (normally \$99.99)

Technical Tips

Q: How much bug-juice is in this thing?

So you call in for support, and the guy on the other side of the line asks the question – "How much refrigerant did you, or the guy before you put in the system?" If the answer is "I'm not sure", expect a raspberry from the support guy. If it's an unknown charge with a refrigerant system related issue, the best process is to get to a place where the charge is known. Sure, it sounds easy from this arm-chair, but it's the reality. Eliminate one known factor which may be causing your problems.

A "bit here", a "squirt there", or "it's good" doesn't do it, or explain why you are on the job. Charge is one of

the easiest things to confirm with a reliable scale and patience. For those of you that do start-up on splits, buy your install guys a couple Sharpies. Ask them to write inside the control panel how much refrigerant they added and how long the line-set is. For those that do install, make sure you have a Sharpie and an accurate scale.

Writing "Factory charge" and "Additional charge" inside the control panel also negates the potential for questions down the line when the nameplate info has faded. Pay it forward since you might be the next guy wondering!