

Up To Date

Fall Cool Cash

Carrier's Cool Cash consumer promotion has been extended. It now ends on November 15. The installation deadline is November 30 and all claims must be submitted by 4:00 on December 15.

Inventory Closure

Sigler Wholesale Distributors in Concord will be closed for inventory on Friday, October 24. South San Francisco will be closed on November 7 and San Jose will be closed on November 21.

Fresh Aire UV Spiff

Between now and November 30, contractors who buy five APCO Fresh Air UV purifiers will receive a \$50 gift card. Buy 10 and it's a \$200 gift card!

What's New on SiglerTV

Check out this new video on SiglerTV.com:

- A/C Leak Freeze

The password is swd.



Roland Cervantes in the Concord store

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AirScape Whole House Fans

Sigler Wholesale Distributors is excited to be the exclusive distributor of AirScape whole house fans.

Okay, is this what you're thinking: "Whole house fans, yuk!" If so, keep reading as AirScape makes products that are not what first came to your mind. By using precision fans, industrial grade components, solid state electronics and sophisticated noise reduction strategies, the engineers at AirScape have created a family of energy efficient products for your 21st century customers.

Why might you want to add AirScape fans to your product offering?

They can be an energy efficient alternative to air conditioning. When outdoor temperatures are below 82 and the relative humidity is less than 75%, an AirScape whole house fan can cool a house by itself and accordingly reduce a homeowner's energy bills.

Installation is easy. All AirScape fans mount between standard joists, either on 16-inch or 24-inch centers using pre-drilled tabs. All wiring is provided and color-coded.

They're quiet. At high speed, it's not difficult to carry on a conversation while your fan is running. At low speed, whisper quiet airflow runs quietly for worry free nighttime operation.

Automatic insulated doors close tight when the fan is not in use. This eliminates air leakage, heat loss and attic condensation.

The controls are easy to use. Homeowners can choose between wired or wireless controls for convenient operation and easy installation. The optional data monitoring package is ideal for your homeowners who want detailed reporting on historical temperatures and run times.

Your pricing from Sigler Wholesale Distributors beats everything online. An unfortunate reality of whole house fans is that all manufacturers sell direct to the public. Ask for a price page today and you'll find that there is still a great opportunity for you to make money on the equipment.

For even more information, check out www.AirScapeFans.com.

Sigler

Wholesale Distributors

THE PRODUCTS YOU NEED
THE VALUE YOU DESERVE

Concord

1920 Mark Court, #100

p – 925.825.1540

f – 925.825.1427

Steve Moorhead x8501

Catie Bier x8516

Jimmy Hilton x8512

Roland Cervantes x8503

Bob Tomlinson x8502

San Jose

1070 Commercial St, #106

p – 408.453.3300

f – 408.452.1822

John Schurr x8300

Mike Ha x8305

Phyllis LaVoy x8307

Dave Peters x8314

Linda Randall x8311

Bill Sperbeck x8302

Brett Sutton x8312

South San Francisco

229 Littlefield Avenue, #4

p – 415.330.6600

f – 415.330.6670

John Coleman x8413

Missy Landis x8407

Pete Martinez x8406

Tricia Maychrowitz x8404

Regional Manager

Jon Malkovich x8500

Technical Support

Greg Sanchez x8405

Marketing

Sabrina Sahota x8514

Credit & Accounting

A-Q: Connie Watts x5158

R-Z: Dina Rowell x5326

Administrative Support

Duvi Sigler x8605

Debbie Russitano x8412

Featured Products

Heating Parts

Sigler Wholesale Distributors is stocked up and ready to go for the heating season. Now is the time to place your Sigler Club pre-season orders.

If you're unfamiliar with Sigler Club, ask a customer service representative for a copy of the program. There are two levels of participation...

Join the **Diamond Level** by placing a qualifying stock order of \$1000. Through the end of the year, you will get Diamond Level pricing, prepaid freight on the initial order, generous return opportunities and 2.5% Best Buy reward points on all parts purchases.

Or, join the **Gold Level** by placing a qualifying stock order of \$500. Through the end of the year, you will get Gold Level pricing and 1.0% Best Buy reward points on all parts purchases.

Place your initial order in October and receive double the reward points!

5-2-1 & CPS

Even though heating season is around the corner, the Bay Area always gets a few warm days in October. To make room for heating parts, Sigler Wholesale Distributors is still offering great pricing on 5-2-1 and CPS products.

Check out the line-up of CPS tools at the bottom of page 3 in the Sigler Club -- Cooling Program brochure. At the bottom of page 2, you'll find the 5-2-1 Compressor Saver start components.

During the month of October, get a free 5-2-1 Compressor Saver for every \$200 you spend in CPS Tools. It doesn't matter if you buy a recovery machine, a vacuum pump, some new manifolds or a whole lot of vacuum pump oil. Regardless, you're equipped to do the job right and are saving money at the same time.



Technical Tips

Q: When venting condensing furnaces, are two 45's equal to one 90?

Wait a minute, this sounds like a trick question.

On paper, two 45 degree elbows are equal to one 90 from an "equivalent length" standpoint, but that's where the equal ends and the difference begins.

In most installations with a vertical vent run, sooner or later there will be a need for a horizontal offset. When one 90 is used, it means there is most likely going to be another. At this point, you have two 90's (is that equal to four 45's...yeah, now we're just having fun). Due to the physical properties of PVC, two 90's separated

by a horizontal length of pipe 4 feet or less will not have the proper slope between the fittings and will hold condensate in that section of pipe. A vent pipe that holds condensate is a nuisance pressure switch trip waiting to happen. A nuisance pressure switch trip results in an unhappy homeowner and an unhappy boss!

So the trick part of the question results in this answer: two 45's are not equal to one 90, they are better. Consider the use of 45's for horizontal offsets in vertical vent configurations when the distance between the fittings is short. Yeah, it won't look the same, but it will sure work better.