Issue 5 2015

PERIODIC NEWSLETTER FOR THE VALUED CUSTOMERS OF SIGLER WHOLESALE DISTRIBUTORS IN THE SAN FRANCISCO BAY AREA



Warranty Change

With the exception of Infinity Controls, all Carrier 24 volt thermostats manufactured on or after April 20, 2015 now have a 5-year parts limited warranty.

Carrier Cool Cash

The Spring Cool Cash promotion ends on Sunday, May 31. Dealers will have until June 15 to complete installations and all rebates must be claimed by 4:00 PM on June 30.

New Price Pages Updated price pages are now available. The pricing didn't change, but the product offering has been cleaned up (even though some 13 SEER units are still available).

What's New on SiglerTV Check out these new videos on SiglerTV.com:

- 2016 Incentive Trip
- Totaline Filter Drier
 The password is swd.



This Issue Up To Date 2016 Incentive Trip Featured Products Technical Tips

The Trump Ocean Club International Hotel & Tower in Panama

2016 Incentive Trip

The Trump Ocean Club International Hotel & Tower rises 70 stories above Panama Bay along Punta Pacifica's pristine peninsula. This luxury hotel in Panama City unites exclusive amenities and innovative accommodations, steps from Punta Pacifica's sophisticated shops and nightlife. This is the perfect setting for the Sigler Wholesale Distributors 2016 Incentive Trip.

This Panama hotel is the tallest and largest building in Central America and it's redefining luxury in Panama. Staying true to Trump's unmatched reputation for excellence, every aspect of the tower has been designed to showcase some ocean views, and each of the guest rooms are exquisitely furnished in an elegant, cosmopolitan style. Some of the many features you will enjoy include the International Ocean Sun Casino, six onsite gourmet restaurants, five radiant pools on the 13th floor, a wellness spa and several designer boutiques.

More than home to a luxurious hotel, Panama is a country rich with history, wildlife and unique ecology. The highlight may be the midweek tour of the Panama Canal. This "Bucket-list" item for many will be fulfilled during a boat tour through a few of the canal's locks and dams. Other excursions you may want to enjoy include tours of the old city, rainforest hikes or various water sports. If relaxing on the beach is your thing, you'll want to visit the Pearl Islands. These are the beautiful beaches where seasons 7, 8 and 12 of the CBS show Survivor were filmed.

Throughout the week, breakfast is included each day. Sigler Wholesale Distributors will also host two dinner parties with fun entertainment.

The cost per couple is \$7000. This can be completely offset by accumulating points every time you buy equipment, parts and supplies from Sigler Wholesale Distributors. Active program dealers also have the opportunity to pre-purchase points at a great discount. This makes the trip very affordable for dealers of any size to join in the fun! For more details or a registration form, talk to your Sigler Wholesale Distributors territory manager. Also check out www.SiglerTV.com to see the video presentation by Bill Wolfington with Incentive Travel. We're looking forward to seeing you in Panama!





THE PRODUCTS YOU NEED THE VALUE YOU DESERVE

Concord 1920 Mark Court, #100

> p – 925.825.1540 f – 925.825.1427

Steve Moorhead x8501 Catie Bier x8516 Dario Marroquin x8505 Jimmy Hilton x8512 Bob Tomlinson x8502

San Jose 1070 Commercial St. #106

> p - 408.453.3300 f - 408.452.1822

John Schurr x8300 Mike Ha x8305 Phyllis LaVoy x8307 Dave Peters x8314 Linda Randall x8311 Bill Sperbeck x8302 Brett Sutton x8312

South San Francisco

229 Littlefield Avenue, #4

p - 415.330.6600 f - 415.330.6670

Tricia Maychrowitz x8404 Ashley Parks x8407 Pete Martinez x8406

Regional Manager Jon Malkovich x8500

Technical Support Greg Sanchez x8405

Marketing Sabrina Sahota x8514

Credit & Accounting

A-Q: Connie Watts x5158 R-Z: Dina Rowell x5326

Administrative Support Debbie Russitano x8412

Kidde Home Safety

Yes, you can buy them online or at bigbox stores, but you'll save money buying them from Sigler Wholesale Distributors!



Living Area: 21010064 Bedroom (Voice Alarm): 21010067 Hallway (Light): 21010069 Kitchen (Smoke + CO): 21010071 Carbon Monoxide: 21010073

California law now requires smoke alarms and carbon monoxide alarms in the home and the smoke alarm batteries must last ten-years. Sigler Wholesale Distributors has a complete collection of Kidde alarms. They're easy to install, the battery never needs to be replaced, they have a ten-year life and are UL listed.

5-2-1 Compressor Saver

Startup is the most strenuous time in the life of any piece of electrical equipment. Since this is also true for a condensing unit, it's important that we protect the compressor. The 5-2-1 Compressor Saver is a potential relay and start helps capacitor that protect the compressor and assist it during startup. The extra wire isn't a new invention, but it works better than other generic hard start kits you may be using today.

During the month of May, Sigler Wholesale Distributors is offering two promotions for you to save compressors, time and money...

- Get a free 5-2-1 every time you buy a replacement compressor.
- Stock up your trucks by purchasing ten and getting five more for free.

Also, check out the video from a couple years ago on www.SiglerTV.com. Type "5-2-1" in the search box and then click the image to watch the video.

Technical Tips

Q: That looks different, what happened to the old style inducer assembly?

The variable speed inducer motor, HC23CE116, was discontinued by the supplier, affecting continued supply of inducer kit 324906-762 used on the legacy 40-inch variable speed furnaces. A new inducer kit, 340793-762, has been setup using a similar version of the current 35-inch variable speed motor and module.

The new inducer kit comes with a wiring adapter harness which is necessary to connect the new motor module to the existing unit wiring harness, along with a new pressure switch bracket to re-mount the existing switches to the new assembly.

Remove the existing pressure switches from original bracket. assemble the switches on new bracket that comes with new inducer kit, reuse existing mounting spacers from old inducer kit to remount new kit, and complete inducer the installation per the kit instructions.

Note, some of the earlier produced furnaces with the large metal pressure switches will require pressure switch replacement with the new inducer assembly. Due to the physical layout of the new control module, the old style pressure switches will not fit in place and must be replaced with the smaller plastic bodied switches.