

Up To Date

Spring Sigler Club

Sigler Wholesale

Distributor's popular pre-season parts program is back. A stocking order of \$1000 locks-in the best pricing throughout the season and earns you rewards of 2.5% as a Best Buy card.

Spring Training

The spring training classes have begun. There are two service courses and a sales courses, all of which are offered multiple times.

Free Air Purifier

Through June 28, buy six Carrier air purifiers and get one free.

Carrier Scholarship

The Carrier Distributors' Education Foundation has scholarships available for children of dealers and contractors attending college in the 2016 - 2017 school year. For an application form, contact ssahota@siglers.com.



What's New on *SiglerTV*

Coil Moisture (3 new videos)

24VNA9 (9 new videos)

(the password is swd)

One of the six pools at the Sheraton Resort in Fiji

Fiji Incentive Trip

The Sheraton Fiji Resort is on the tropical oasis of Denarau Island in the 332 island country of Fiji. Surrounded by lush landscaped gardens, the resort offers luxurious amenities and service so you can relax and indulge in your very own slice of paradise. At this beautiful beachfront resort, heaven is truly a place on earth.

Sigler Wholesale Distributors is excited to be in Fiji for their 2017 incentive trip and would like you to be a part of this magical week in paradise! This 5-star resort is the ideal home-base for an exciting array of daily activities. With its close proximity to Denarau Marina, it is one of the few resorts in Fiji that allows easy and quick access to the magnificent outer islands, shopping and a vast range of dining experiences. Spending your time at the resort is also a great option since there are six pools, fourteen restaurants or bars, the Heavenly Spa by Westin, the Denarau Golf and Racquet Club, water sports, cultural exhibits and more.

There is only one flight per day to Denarau Island from the United States. Because of this, half of the participants will depart on February 24 and return on

March 4 while the other half would depart on February 25 and return on March 5. Extensions to Sydney, Australia are also being offered by ICM Travel. Since you're already 80% of the way there, might as well spend some time down under!

The cost per couple is only \$7000. This can be completely offset by accumulating points every time you buy equipment, parts and supplies from Sigler Wholesale Distributors. Active program dealers also have the opportunity to pre-purchase points at a great discount. This makes the trip very affordable for dealers of any size to join in the fun! For example, a Comfort Dealer who buys about \$150,000 in products could probably go on the trip for less than \$2700 out of pocket. How else can you spend a week in Fiji for that little? For more details or a registration form, talk to your Sigler Wholesale Distributors territory manager.

Because of the complicated flight logistics, space is limited and you need get your registration forms submitted before the end of April. Extensions to Sydney need to be requested by the middle of April. It's going to be a great trip and we look forward to seeing you there!

Sigler

Wholesale Distributors

THE PRODUCTS YOU NEED
THE VALUE YOU DESERVE

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A-Q: Connie Watts x5158
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Debbie Russitano x8412

Featured Products

Spin to Win

There are so many great reasons why you and your homeowners should only use Factory Authorized Parts. Well, here's one more. Through the end of December, you can be a winner every time you will call a non-warranty FAP compressor, motor or circuit board valued at \$75 or more.

What you win is up to you (and perhaps a little luck). If you're hungry and it's been a rough day, opt for a \$5 gift card for a free lunch. Or, if you think luck is on your side, take a spin where you could win several new prizes including a selfie-stick, a BBQ set, 8-in-1 screw driver, a hat, 9-in-1 tool, knife, gift cards or more!



5-2-1

Start-up is the hardest time in the life of any type of electrical equipment. Ever notice that light bulbs almost always burn out when you first turn them on and not while they are on? This is due to the huge current that rushes in when a switch is thrown and power is first applied.

An air conditioner uses 5 to 10 times more power on start-up than it does while running. With this burst of power comes a surge of heat. This heat damages the compressor, the terminals, the windings and run capacitor.

The 5-2-1 Compressor Saver protects these components by reducing the amount of time it takes for the compressor to start - in some cases up to 50%. Add this to all your jobs!



Stock up in April. Buy five 5-2-1 compressor savers from Sigler Wholesale Distributors and get one free!

Technical Tips

Q: You mentioned a low capacity furnace...where is it and what should know?

The low capacity condensing furnaces are on the road and headed to our warehouses this week. There are two models, the 59SC5A026S1408 with a standard PSC motor, and the 59SP5A026E1410 with the ECM-x. Both furnaces are 26K btuh input, achieved via 2-burners, 2 cells at 13k.

In order to achieve this capacity, the furnace has a different gas valve with a special low capacity regulator spring. For natural gas applications, the typical operating manifold pressure will range between 1.3" to 1.8" WC depending on the heat content of the gas. In our area, natural gas applications with this furnace will typically require 1.4"

manifold pressure. LP applications will require a conversion kit dedicated to the low capacity furnace, and will have an operating manifold pressure of 5.5" WC.

The factory supplied gas valve will be identified with a different color label, along with a separate sticker indicating a nominal 1.5" regulator setting. We all know how those stickers sometimes "blend in" with the rest of the noise during an installation and start-up process, so it is imperative that word get out amongst your crew that if they see a 2 burner furnace, look close before attempting to adjust the manifold pressure to 3.5" WC.