Wholesale

Up To Date

Refrigerant Pricing

Need a good price on refrigerant? How about:

R-22: \$525

R-410a: \$125

• Nu-22B: \$210

Availability is limited, so call today.

Spring Cool Cash

Carrier's Spring Cool
Cash program has ended.
All installations must be
completed by July 15 and
all rebates must be
claimed online by 4:00
PM on Sunday, July 31.

Special Financing Rates

Through August 31, Carrier and Wells Fargo have teamed-up for special financing rates on four of their most popular financing plans. Ask your territory manager for more details.

Closed on July 4

All Sigler Wholesale
Distributor locations will
be closed on Monday,
July 4 in honor of
Independence Day.



What's New on Sigler

Non-Infinity Zoning Options
Using an Existing ¼" Line Set
(the password is swd)

Paul Diaz and Nick Rodriguez in the San Jose warehouse

Save \$750 on the 25VNA0 Heat Pump

The most technologically advanced residential condensing unit in the industry is the Carrier 25VNA0 heat pump with GreenSpeed Intelligence. With full modulation between 40% and 100%, nothing provides better comfort control.

If you are working with a homeowner who has solar panels on their roof, you absolutely need to discuss heat pumps with them. Building the right system for a homeowner in the Bay Area is easy. You have three options with the 25VNA0:

Heat Pump with the FE4 fan coil

Make sure you oversize it a little bit so you get enough heat on those cold mornings and consider electric heat as a backup.

Hybrid Heat with the 59MN7

This would truly be the best of the best with industry leading heating efficiencies throughout the season. It's also great for those that like to manually select between heat pump and gas.

Hybrid Heat with the 58CVX

This is probably the most ideal system for the Bay Area. Heating efficiencies are

great during most run hours, and the costeffective 58CVX provides heat only on the coldest mornings of the year.

In July, Carrier dealers will receive \$750 off the price of a 25VNA0 instantly on your order. Below are some of the Hybrid Heat systems with the 58CVX furnace. Your Sigler Wholesale Distributors territory manager has pricing and ratings for these as well as the other system options.

Three Tons

25VNA036A003

58CVX090116 and CAPMP3617ALA 19.0 SEER, 13.0 EER and 10.5 HSPF AHRI# 7973825

Four Tons

25VNA048A003

58CVX110120 and CAPMP4821ALA 17.0 SEER, 12.0 EER and 11.0 HSPF AHRI# 7974601

Five Tons

25VNA060A003

58CVX135122 and CAPMP6024ALA 17.5 SEER, 12.0 EER and 11.0 HSPF AHRI# 7975054

For more information, check out www.SiglerNorCal.com



THE PRODUCTS YOU NEED THE VALUE YOU DESERVE

Concord

1920 Mark Court, #100

p - 925.825.1540 f - 925.825.1427

Celeste Wolf x8507 Catie Bier x8516 Linda Randall x8311 Jimmy Hilton x8512 Steve Moorhead x8501 Bob Tomlinson x8502

San Jose

1070 Commercial St, #106

p - 408.453.3300 f - 408.452.1822

John Schurr x8300 Joseph Bautista x8309 Mike Ha x8305 Vidal Lara x8308 Phyllis LaVoy x8307 Clayton Schultz x8324 Bill Sperbeck x8302 Brett Sutton x8312

South San Francisco 229 Littlefield Avenue, #4

> p – 415.330.6600 f – 415.330.6670

Tricia Maychrowitz x8404
Eric McMillan x8401
Pete Martinez x8406
Adonis Segrove x8407

Regional Manager Jon Malkovich x8500

Technical SupportGreg Sanchez x8405

Marketing

Sabrina Sahota x8514

Credit & Accounting
A-Q: Connie Watts x5158
R-Z: Dina Rowell x5326

Administrative Support Debbie Russitano x8412

Featured Products



Your customers rely on you for all of their home comfort needs. You're the expert in heating and air conditioning, but what about the "V" in HVAC?

Sigler Wholesale Distributors is proud to represent Delta products and their complete line of Breez Ventilation Systems. Delta is devoted to innovation and systematically developing new products and technologies, particularly those that are high-efficiency and energy-saving. All of their fans use DC motors for superior sound ratings and smaller duct sizes than the competition. With Delta, you get superior quality with pricing that you will love.

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Distributors Supply and Installation
Accessory Reference Guide has the full
list of products and prices. Everything
from humidity sensing fans, fan/light
combos, dual-speed fans and motion
sensing fans. Something for all of your
upcoming jobs.



Filter maintenance is a big part of our responsibility to homeowners. We need to ensure that they have an efficient system that operates safely throughout the year. Accordingly, you're probably replacing lots of filters this summer – so why not stock up?

This July, when you do stock up on Flanders filters, you'll get a little pick-meup at the same time! Get a Starbucks gift card from Sigler Wholesale Distributors each time you buy a box of Flanders pleated filters or two boxes of Flanders synthetic filters.

With great inventory and competitive prices, this is a win-win for you and your homeowners!



Technical Tips

Q: There's oil on the coil, now what?

Uh oh, your new equipment is showing signs of oil in the basepan under a coil, oil on the bottom of the fins, or an accumulation of dirt and oil after a short period of run time. For most technicians, if it looks like a duck, swims like a duck, and quacks like a duck, it must be a leak.

The ol' "duck test" very well may lead you down an improper path of coil leak. When manufacturers produce fin stock to make the coils, the material has to be lubricated in order for the stamping machines to work properly. Part of the process involves wipers to remove excess lubricant from the fin stock once produced, with some residual

sticking to the fin. Once the coil is produced and placed in a unit, the residual lubricant will work its way to the bottom of the coil where it can drip off on to the pan, or puddle on the bottom of the coil.

It started 12 to 14 years ago because VOC requirements dictated alternate lubricants be used. Most of the current fin press lubricants used today will act differently than refrigeration lubricant when rinsed with water. Fin lubricants dissipate, refrigerant lubricants do not. Before you condemn a coil, give it the quick water test, then do what should be done...check it with reliable leak detection methods, not the "duck test".