

## Up To Date

### Customer BBQ Events

We want to say "Thank you" for a great summer. Stop by for a delicious lunch at all of our Bay Area locations...

- 9/20 in South San Fran
- 9/21 in Concord
- 9/22 in San Jose

### Inventory Closures

It's more than a month away, but we want to alert you now. We will be closed for inventory on...

- 10/7 in Concord
- 10/14 in South San Francisco
- 10/21 in San Jose

The Thursday prior to these dates, we will be closing early at 3:00.

### Ductless Split Linesets

In a few months, the newest version of Title 24 is going to require 3/4" insulation on all linesets. Accordingly, we're shifting our ductless split linesets to meet this requirement now. Look for the new sets with white insulation, starting with WLSMSC.



## What's New on SiglerTV

Ratings with 3-Phase Equipment  
When is 21 SEER not 21 SEER  
(the password is swd)

Rita Power and Brett Hayes in the Concord warehouse

## Carrier Cool Cash

Cool Cash is back, the consumer rebate program for Carrier program dealers. The promotion started on September 1 and runs until November 15. Equipment must be installed by November 30 and all claims must be received by 4:00 PM on December 15.

Rebates require a Carrier Control (SYSTXCC, TP- TC-) or Air Purifier (GAPA, PGAP)...

	<u>Infinity Furnace</u> 58CVX, 59TN6, 59MN7	<u>Performance Furnace</u> 58PHY, 58CTY, 59SP5, 59TP6	<u>Other/No Furnace</u>
<u>Greenspeed AC</u> 24VNA9	FAD: \$1100 Non-FAD: \$950	N/A	N/A
<u>Infinity AC</u> 24ANB1, 24ANB7	FAD: \$600 Non-FAD: \$550	FAD: \$400 Non-Fad: \$350	FAD: \$175 Non-Fad: \$150
<u>Performance AC</u> 24ACB7, 24AHA4	FAD: \$400 Non-Fad: \$350	FAD: \$200 Non-Fad: \$150	FAD: \$75 Non-Fad: \$50
<u>Other/No AC</u>	FAD: \$175 Non-Fad: \$150	FAD: \$75 Non-Fad: \$50	\$0

Additional rebates which may or may not be part of a system...

Infinity WiFi	\$150	May be part of a system or stand-alone
Cor	\$150	Must be part of an Infinity or Performance Series AC and Furnace System
Home Automation	\$50	May be part of a system or stand-alone
Performance Series Ductless	\$200	May be part of a system or stand-alone
GAPA	\$150	May be part of a system or stand-alone
PGAP	\$100	May be part of a system or stand-alone

Additional rebates for heat pumps, HybridHeat systems, small packaged products and other accessories are available. Please refer to the factory rebate list or [www.CarrierIncentives.com](http://www.CarrierIncentives.com) for more promotion details and restrictions.

For more information, check out [www.SiglerNorCal.com](http://www.SiglerNorCal.com)

# Sigler

Wholesale Distributors

THE PRODUCTS YOU NEED  
THE VALUE YOU DESERVE

## Concord

1920 Mark Court, #100

p – 925.825.1540  
f – 925.825.1427

Celeste Wolf x8507  
Catie Bier x8516  
Linda Randall x8311  
Jimmy Hilton x8512  
Ofelia Norwood x8505  
Steve Moorhead x8501  
Bob Tomlinson x8502

## San Jose

1070 Commercial St, #106

p – 408.453.3300  
f – 408.452.1822

John Schurr x8300  
Joseph Bautista x8309  
Mike Ha x8305  
Vidal Lara x8308  
Phyllis LaVoy x8307  
Clayton Schultz x8324  
Bill Sperbeck x8302  
Brett Sutton x8312

## South San Francisco

229 Littlefield Avenue, #4

p – 415.330.6600  
f – 415.330.6670

Tricia Maychrowitz x8404  
Eric McMillan x8401  
Pete Martinez x8406  
Adonis Segrove x8407

## Regional Manager

Jon Malkovich x8500

## Technical Support

Greg Sanchez x8405

## Marketing

Sabrina Sahota x8514

## Credit & Accounting

A-Q: Emily Wohlf x5158  
R-Z: Dina Rowell x5326

## Administrative Support

Debbie Russitano x8412

## Featured Products

### 115-Volt Heat Pumps



There are many huge benefits to Carrier's line of ductless products. One is that some systems only require a 115 volt power supply. One such system is:



**38MAQB09R1 & 40MAQB09B1**  
**Special price = \$840**

The system is AHRI rated at 24.5 SEER, 15.0 EER and 11.2 HSPF. In September, we're having a huge promotion and offering this system for only \$840. This is a savings of nearly 20% compared to what's in your price book.

Ask for more information about Carrier's complete line of ductless products.

Is there really a difference in the various brands of B-Vent? Believe it or not – yes! Sigler Wholesale Distributors is proud to represent the premier brand in the marketplace, Ecco Manufacturing.

Compared to what you may be using today, Ecco is better because...

- It can be supported by metal strap
- After putting it together, it can be unlocked and separated
- It's not greasy and easier to piece together with their quick-lock system
- Galvalume casing is superior to galvanized sheet metal

In September, Sigler Wholesale Distributors will offer you \$25 in free Ecco B-Vent product with every 80% furnace you buy. The limit is \$200 per customer and this promotion does not apply to special new-construction pricing or job quotes. For sizes and the complete product offering, check out page 22 of your Sigler Supply and Installation Accessory Reference Guide.

## Technical Tips

### Q: Intermittent communication errors, what's up?

A common cause of intermittent communication errors with the Infinity system is the use of condensate pump interlock or overflow switch. In the old school way, most installers will install the switch so it opens a wire to the outdoor unit. With a 4 wire Infinity system it's usually the red wire, which happens to power the outdoor board. With the newer 2 wire systems, the yellow is generally used, which is the communication wire. Either way, opening the wire when the condensate switch opens results in a loss of communication.

By the time a service technician arrives on site, the condition may have

cleared. Everything operates fine through a couple short test runs, and you're off to the next call. Two days later, same situation, call-back, and frustration for both the homeowner and technician.

So how do you fix this? Utilize the "G" interlock option with the Infinity system. Instead of getting a communication error the Infinity system will log a system event in the buffer indicating the G interlock had opened. The homeowner and technician will know something is up with the condensate drain system and be able to key in on the issue and get it corrected. Watch the G interlock video at SiglerTV.com.