

## Up To Date

### Inventory Closures

We will be closed for inventory on...

- 10/13 in Concord
- 10/20 in San Jose
- 10/27 in South San Francisco

The Thursday prior to these dates, the store will be closing early at 3:00.

### 3-Wire Pilot

The manufacturer who produced 3-wire pilots for Carrier (LH680005) and Diversitech (FC-74) is no longer making them.

While Carrier is feverishly looking for an alternate solution, inventory is limited to stock on hand.

### Fall Training Blitz

The fall training courses have already begun! You won't want to miss Carrier University's "Selling with Cultural Competency" on October 17. Also check out "Carrier Ductless Split Systems" in late October and "Furnace Installation & Start-Up" in November. [SiglerNorCal.com/register](http://SiglerNorCal.com/register)



## What's New on *SiglerTV*

- Manifold Pressure (4 videos)
- Tail Chasing with Fault Codes
- Approved RTV Compounds  
*(the password is swd)*

All three Bay Area warehouse are stocked up and ready for winter!

## Fall Sigler Club

Fall is here, so it's time to start thinking about your inventory of replacement furnace parts. Are you going to have what the customer needs on your trucks? Or, will you have to spend time driving to a Sigler Wholesale Distributors branch before making a second trip to the customer? Let us help you!

Sigler Wholesale Distributors is once again offering the popular Sigler Club program. With a qualifying stock order of \$1000, you can join the Diamond Level and receive these tremendous benefits through the end of 2017...

- Special Diamond Level pricing
- 2.5% Best Buy rewards points
- Double rewards on initial order (when placed by 10/31)
- Prepaid freight on initial order
- No restocking fees on 30% of the original order

For more details, ask a customer service representative for a copy of the Sigler Club program and price list. Don't know what to order? Ask your Sigler Wholesale Distributors territory manager or customer

service rep for a report showing your 2016 fall purchases. With this, you should be easily able to see which products you used last fall and are likely to use again. Or, here's a \$1039.53 qualifying order of all the most popular parts sold last fall:

- 1) LH33WZ512 24V Spark Generator
- 1) LH33WP003 Ignition Control Board
- 1) LH680005 or FC-74 3-Wire Pilot
- 2) LH33ZS004 Hot Surface Igniter
- 1) EF32CW233 Gas Valve
- 1) EF660015 Gas Valve
- 1) HH84AA020 Circuit Board
- 1) HH84AA021 Circuit Board
- 1) CESO110057-02 Circuit Board
- 1) 325878-751 Circuit Board
- 1) 318984-753 Inducer Motor
- 1) LA11AA005 4" Inducer Wheel
- 1) P2910504 5  $\mu$ F Capacitor
- 2) P2910754 7.5  $\mu$ F Capacitor
- 2) 20-3135-24-SCA Gas Flex
- 4) TOO15 15 AMP Plug Fuse
- 4) SOO15 15 AMP Plug Fuse
- 4) SAO15 15 AMP S Fuse Adapter
- 1) 21010064 10-Year Smoke Alarm
- 1) 21010073 10-Year CO Sensor

Regardless, get your order in today!

# Sigler

Wholesale Distributors

THE PRODUCTS YOU NEED  
THE VALUE YOU DESERVE

## Concord

1920 Mark Court, #100

p - 925.825.1540

f - 925.825.1427

e - CNCorders@siglers.com

Celeste Wolf x8507  
Steven Anello x8509  
Catie Bier x8516  
Linda Randall x8311  
Jimmy Hilton x8512  
Jimmy Lightfoot x8513  
Ofelia Norwood x8505  
Steve Moorhead x8501

## San Jose

1070 Commercial St, #106

p - 408.453.3300

f - 408.452.1822

e - SAJorders@siglers.com

Vidal Lara x8308  
Joseph Bautista x8309  
Marcus Garcia x8321  
Mike Ha x8305  
Clayton Schultz x8324  
Bill Sperbeck x8302  
Bryan Sperbeck x8322

## South San Francisco

229 Littlefield Avenue, #4

p - 415.330.6600

f - 415.330.6670

e - SSForders@siglers.com

Debbie Russitano x8412  
Paul Hayes x8418  
Tricia Maychrowitz x8404  
Pete Martinez x8406  
Adonis Segrove x8407

## Regional Manager

Jon Malkovich x8500

## Technical Support

Greg Sanchez x8405

## Marketing

Sabrina Sahota x8514

## Credit & Accounting

Emily Wohlf x5158

## Featured Products

### Single Phase VRF

Carrier has a robust line of single-phase VRF products that are poised to take over the market. This is ideal for a light commercial application or a demanding homeowner who wants the best. If you're familiar with Mitsubishi, this is similar to the PUMY "S-Series" systems.

What makes the product so great?

- Choose between ten different styles of fan coils with capacities between 7000 and 54,000 Btuh
- Install up to 9 fan coils on one 5-ton condensing unit
- Achieve sound levels below 61 dBA
- Connect indoor units between 50% and 130% of the outdoor capacity
- Use a maximum of 492 feet of pipe.
- Install the factory controls or an inexpensive interface kit which allows the use of any 24V thermostat

Sigler Wholesale Distributors now has more than \$130,000 in single-phase VRF product in stock in the Bay Area. Start offering this unique product today!

## AAF | Flanders®

Filter maintenance is a big part of our responsibility to homeowners. We need to ensure that they have an efficient system that operates safely throughout the year. Accordingly, you're probably replacing lots of filters this fall – so why not stock up?

This October, when you do stock up on Flanders filters, you'll get a little pick-me-up at the same time! Get a Starbucks gift card from Sigler Wholesale Distributors each time you buy a box of Flanders pleated filters or two boxes of Flanders synthetic filters.

With great inventory and competitive prices, this is a win-win for you and your homeowners!



## Technical Tips

### Q: What's up with the candy bars?

Five years ago, we launched Wholesale with a goal of providing you interesting and relevant information. Monthly, we strive to give you opportunities to save some money, stay current with trends, and provide you with a competitive edge.

This small corner of Wholesale has been focused on providing installers and service techs with answers to frequently asked questions, ideas to make things easier, and conversation starters. However, this is a different tip. It's a tip to suggest that it's time we think about things other than HVAC.

Sigler Wholesale Distributors runs a

campaign annually, selling candy bars at each branch location for above market value. Yeah, we know, but it's a fund raiser, cripes! The proceeds are all donated (including our costs) to a worthy charity.

This year's recipient is the St. Jude Children's Research Hospital. You'll find a couple people within SWD that are very passionate about this organization (hint, hint). We hope that if you happen to be in one of our branches this month, you'll walk out with some over-priced candy bars. When you do, we also hope that you'll have a big smile on your face having given back to the community.