

## Up To Date

### Spring Training

Lots of technical and business courses coming up throughout the Bay Area. Register online at [SiglerNorCal.com/register](http://SiglerNorCal.com/register).

### Third-Party Ratings

As an added benefit to Factory Authorized Dealers, you now have the ability to showcase Google, Yelp and/or Facebook ratings on the Carrier.com Dealer Locator.

### Russell Sigler Award

Congratulations to the 2018 winners of the Russell Sigler Award...

- ABC Cooling
- Air Conditioning Sys.
- Air Quality Heating
- Compare Heating
- Connolly Heating
- Dependable Heating
- Express Heating
- Flanders Heat & Air
- Carol Flynn, Inc.
- Hassler Heating & AC
- Moore Mechanical
- Sandium
- Schmitt Heating



## What's New on *SiglerTV*

- Infinity Control Feature (5 videos)
- Infinity Software Updates
- Infinity Dealer Information  
*(the password is swd)*

Kraig Hill driving a forklift in the South San Francisco warehouse.

## New Carrier Air Conditioners

Carrier is launching two new air conditioners this spring which will have an immediate impact on your product offering. Both units will be in inventory in the next 1-2 months and price pages will be available in the next 1-2 weeks. Make sure you attend the technical and sales training to learn more. Register online at [www.SiglerNorCal.com/register](http://www.SiglerNorCal.com/register).

Note that these products will replace the 24AAA6 and 24ANB1. Those air conditioners will soon be phasing out and should no longer be quoted without first checking availability.

### Performance Series 24ABP6 Single Stage Cooling Only



- Available in 1.5 through 5.0 tons
- Ratings up to 16 SEER and 13 EER in all sizes
- Ratings up to 15 SEER and 12.5 EER without a furnace for Energy Star.
- Sound ratings as low as 68 dBA
- Louvered coil guard
- Eligible for Cool Cash rebates

### Infinity Series 24VNA0 Modulating Cooling Only



- Available in 2.0, 3.0, 4.0 and 5.0 tons
- Capacity modulation as low as 40%
- Ratings up to 19 SEER and 13 EER in all sizes
- Sound ratings as low as 58 dBA
- Includes a 3-year labor warranty in addition to the standard 10 year limited parts warranty
- Requires the Infinity Touch control and an Infinity furnace / fan coil

For more information, check out [www.SiglerNorCal.com](http://www.SiglerNorCal.com)

# Sigler

Wholesale Distributors

THE PRODUCTS YOU NEED  
THE VALUE YOU DESERVE

## Concord

1920 Mark Court, #100

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Celeste Wolf x8507

Steven Anello x8509

Catie Bier x8516

Linda Randall x8311

Jimmy Lightfoot x8502

Ofelia Norwood x8505

Steve Moorhead x8501

Adam Winship x8506

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Tracy Conner x8326

Marcus Garcia x8321

Mike Ha x8305

Clayton Schultz x8324

Bill Sperbeck x8302

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## Regional Manager

Jon Malkovich x8500

## Technical Support

Greg Sanchez x8405

## Marketing

Sabrina Sahota x8514

## Credit & Accounting

Emily Wohlf x5158

## Featured Products



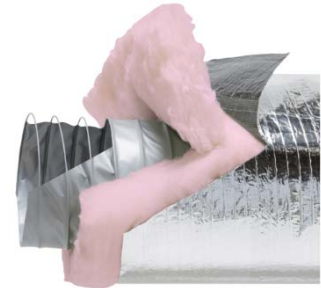
Sigler Wholesale Distributors recently handed out more than \$10,000 in Best Buy gift cards. Did you get one? If you participated in The Sigler Club program last fall, you did!

Spring is here and it's time to stock up the trucks. By participating in the spring Sigler Club program, you'll get a Best Buy gift card as well as great pricing throughout the entire season. The savings are substantial on Factory Authorized replacement parts, driers, motors, capacitors, the 5-2-1 Compressor Saver, fuses, installation accessories, CPS tools/fittings, Fieldpiece meters, Nu-Calgon chemicals, PVC, thermostats and much more!

It's easy to get started. Talk to a customer service representative today about placing a \$1000 qualifying order. If you don't know what to get, we can look at your purchases from last year to help you craft an order that is customized to your past parts and supply purchases.



When it comes to flex-duct, nothing compares to Everclean, by Thermaflex. The design inhibits the growth of mold and mildew, the internal lining provides efficient air delivery and the reinforced jacket resists tearing. All this with a lifetime warranty (labor and materials) to the original homeowner! It may sound odd, but you can offer your homeowners a choice when upgrading their flex duct.



Your homeowners benefit with EverClean and so can you! During the month of April, Sigler Wholesale Distributors will give you a \$25 Amazon.com gift card every time you order 3 boxes of EverClean. Ask a Sigler Wholesale Distributors customer service representative for more details.

## Technical Tips

**Q: I have 14 AWG wire and a 15 amp service but need 5 tons of air – any hints?**

There are plenty of add-on replacement applications where something of this nature occurs. Original job was heat only, additions made to the home increased the load, previous contractor didn't pay attention to wire size, etc. Having said that, we have an easy answer.

Lower Amp Kit for ECM-PWM Blower Motor, part number KGAPC0101ECM, was recently introduced. When this kit is installed, select units that would otherwise require 12 AWG wire and 20 amperage over-current protection can be wired using 14 AWG wire and 15 amperage over-current protection. The kit is specific to series 3 of the

following models:

- 59TP6A080E2120
- 59TP6A100E2120
- 59TP6A120E2422

The kit consists of a power choke for the blower motor, a couple of screws, a conversion label, and instructions. It takes about 15 minutes to install and is certainly a more reasonable solution than rewiring a home.

One additional note - while the Low Amp Kit allows the application of 14 AWG, there are some limitations to the length of the wire. Detailed information can be found in the latest product data for the 59TP6A.