

Up To Date

Price Increase

The rise in raw material, inflation and transportation costs, resulted in many HVAC equipment and supplies manufacturers increasing prices. Carrier Corporation announced a price increase up to 6% effective July 1.

GAPA / PGAPA Purifiers

Carrier announced a supplier issue which affects the Infinity and Performance air purifiers. While replacement cartridges will continue to be available, the purifiers are no longer available.

SiglerRatings.com

When quoting a new AC or HP system to a homeowner, it's always important to use an AHRI certified combination. Using AHRIdirectory.org is challenging, so check out SiglerRatings.com. It has been updated and offers you an easy alternative for finding and printing AHRI certificates.



What's New on SiglerTV

Infinity Zoning Design (2 videos)

Infinity with Home Automation

(the password is swd)

Pete Martinez, Chris Gigliotti, Debbie Russitano and Adonis Segrove in the redesigned South San Francisco store

The Products You Need, the Value You Deserve

In 2012 we began publishing a monthly newsletter in an attempt to keep you up to date on what Carrier programs were running, what was new on the HVAC horizon, and how we, as a distributor could add value to your marketing, service, and operational efforts. Here we are a few years later, and the story is still the same. Our mission is to provide value, simply put, which in turn provides you an opportunity to do the same.

Like most organizations, we look at our depth and years of experience in the industry, along with the new up-and-comers. We match 'veterans' with 'newbies' and ask them both to teach each other something. We have annual off-site training meetings so we don't disturb the daily operations. Occasionally we'll have on-site meetings, but do our best to split the crew so it won't impact your daily process. Big picture, these meetings are all about making us better, which in turn makes you better.

To provide quality service, we also make continuous investments into our infrastructure. We recently purchased

two new trucks and two new forklifts. You'll soon see a computer system in the warehouse to help you keep track of your order as it's being pulled. Right now we have nearly \$14,500,000 in inventory in the Bay Area. We're committed to having the products you need before you need it!

Another way we try to provide value is through our dealer programs. This collection of tools, resources and promotions are designed to help your marketing dollars reach more people and with better results. Couple your efforts with the power and reach of Carrier's national campaign for even better results.

Yes, we slip now and again (who doesn't?) But we do our best to learn from those situations, inform the team, and work to prevent them in the future. Every day we do our best to earn your trust and prove we provide the value you deserve. Without your feedback, we cannot improve. Please let us know how we are doing.

Thank you for your business...we truly hope we've earned it.

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Featured Products



Sigler Wholesale Distributors is now stocked-up on the the Aprilaire 5000! This whole-house air cleaner permanently traps and removes 80% of virus-sized particles (0.01 microns) and 94% of bacteria-sized particles (0.35 microns) when new.

Great performance isn't merely limited to trapping particles...pressure drop is only 0.14" at 1200 CFM or 0.29" at 2000 CFM. One size is available, 31 x 17.75 x 12.



5000 – \$528

HP501 Replacement Media – \$31



Did you know that Nest makes more products than their popular learning thermostat? In the month of June, Sigler Wholesale Distributors will give you 10% any other Nest product with every regularly priced thermostat that you buy!



For a complete list of products, check out the Supply and Installation Accessory Reference Guide or Sigler Club price list. Offer does not apply to special or new construction pricing.

Technical Tips

Q: What's the best tool for \$1?

There are some that will argue the point, but if you ask us, the best tool for a buck is a permanent marker. When used properly, the permanent marker can save time and money.

First thing to use it for is writing the serial number of the unit inside the control panel of the unit. Yeah, we know, commercial equipment usually has an additional sticker with model and serial number, but not all products do. How many times have you been on a project where the nameplate is sun-faded, covered by something, or otherwise illegible? Then think about the hoops you have to jump through just to identify a unit.

Second is to make note of additional refrigerant added to a split system at the time of installation and commissioning. If you've ever been on a project wondering what the person before you did (even a co-worker!), you'll appreciate the ability to at least have a starting point for diagnosing.

Third, a mark on electrical connections that were checked for tightness and correctness prior to start-up will also prove useful if you have multiple machines to start and often get taken off task by that phone in your pocket.

We could go on, but space is limited, and we think you get the "point".