

Up To Date

FAD Dealer Locator

Active Carrier Factory Authorized Dealers have a special training class on December 6 to introduce the new dealer locator program and website.

Inventory Closures

We will be closed for inventory on...

- 11/2 in Concord
- 11/9 in San Jose
- 11/16 in South San Francisco

The Thursday prior to these dates, the store will be closing early at 3:00.

Sigler Club

It's not too late to enroll in the Sigler Club program with a qualifying order of \$1000. Members earn reward points redeemable at Best Buy and the best parts and supply pricing.

Updated Supply Pricing

An updated Sigler Wholesale Distributors Supply and Installation Accessory Reference Guide is now available.



What's New on *SiglerTV*

**Ductless Startup and
Troubleshooting (6 videos)**
(the password is swd)

Is this one of your employees driving while using a cell phone?

New Marketing Program – Cellcontrol

The digital revolution over the last 10 years is triggering the next generation of workplace safety and the need for innovations to solve the problems created by mobile devices for workers. If you look just at distracted driving, the smartphone is the culprit in many serious incidents. Motor vehicle accidents remain the number one cause of fatalities in the workplace. Starting with policies prohibiting the use of these devices in the vehicle is the right place to start. Training and education of workers is also necessary and governments are passing increasing regulations to protect its citizens from the dramatic consequences of operating a mobile device while driving.

Cellcontrol is a new tool that can further help by stopping all mobile device distractions, including texts, phone calls, emails and web browsing. Fleet administrators can decide which mobile functions to allow in safe mode (i.e. allowing Navigation apps while blocking texts and calls) through an easy-to-use online application. Cellcontrol can also accurately detect who is in the driver's seat, and gives fleet administrators the

option to only block the driver's phone while allowing passengers to use their devices. Fleet administrators can also receive notifications of excessive speed, hard braking, device tampering and track the driving route of each trip

Cellcontrol's patented solution is available on virtually any mobile device, including iOS, Android and tablet devices. Their cloud-based management system provides instant access to data-driven insights, including driver safety and actionable reports. The mobile device management system consists of three components - a web-based management console, a mobile application and an in-vehicle, IoT device - and enables companies to dynamically monitor and manage employee protection settings and policy groups in real time. As a result, Cellcontrol effectively adds the proper controls to reduce costs as well as mitigate business risks.

Active Carrier dealers get a 20% discount off their 36 month agreement. This includes all hardware & software for only \$16 per vehicle per month.

Concord

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p - 925.825.1540

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Celeste Wolf x8507

Steven Anello x8509

Catie Bier x8516

Steve Moorhead x8501

Ofelia Norwood x8505

Jeff Padilla x8502

Linda Randall x8311

Adam Winship x8512

San Jose

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Vidal Lara x8308

Tracy Conner x8326

Mimi Garcia x8336

Mike Ha x8305

Tai Nelson x8329

Jose Rodriguez x8335

Bill Sperbeck x8302

South San Francisco

229 Littlefield Avenue, #4

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Debbie Russitano x8412

Nadia Chavez x8415

Pete Martinez x8406

Tricia Maychrowitz x8404

Adonis Segrove x8407

Regional Manager

Jon Malkovich x8500

Technical Support

Greg Sanchez x8405

Marketing

Sabrina Sahota x8514

Credit & Accounting

(A-Q) Emily Wohlf x5158

(R-Z) Vanessa C. x5326

Featured Products



Sigler Wholesale Distributors has further refined their offering of mini-split line sets and tubing to better serve contractors and end-users. The product now features K-FLEX TITAN insulation. It's black in color and the skin is resistant to tearing from handling and the environment. It's lightweight for an efficient installation and flexible to conform to bends. All sizes are in stock and available today:

Dual Line Sets with 3/4" Insulation

BLSMSC14383430 (1/4 & 3/8, 30 feet)

BLSMSC14383450 (1/4 & 3/8, 50 feet)

BLSMSC14123430 (1/4 & 1/2, 30 feet)

BLSMSC14143450 (1/4 & 1/2, 50 feet)

BLSMSC38583430 (3/8 & 5/8, 30 feet)

BLSMSC38583450 (3/8 & 5/8, 50 feet)

BLSMSC38343430 (3/8 & 3/4, 30 feet)

BLSMSC38343450 (3/8 & 3/4, 50 feet)

Single Tube with 3/4" Insulation

BLSMSC1434100 (1/4, 100 feet)

BLSMSC3834100 (3/8, 100 feet)

BLSMSC1234100 (1/2, 100 feet)

BLSMSC1258100 (5/8, 100 feet)

Sigler Wholesale Distributors is proud to offer Pro1 thermostats. With a broad product offering that includes wireless zoning, large displays, common back-plates, customizable name badges and the most affordable WiFi control options in the industry, Pro1 is a great line of thermostats.



When stocking your trucks for pre-season maintenance, add a box of Pro1 thermostats to your list. In the month of November, Sigler Wholesale Distributors will take 10% off the normal price when you buy a box of ten. For more information, check out the fall Sigler Club flyer or the Supply and Installation Accessory Reference Guide.

Technical Tips

Q: Any good reminders going into heating season?

When plate fin round tube secondary heat exchangers entered the marketplace, we shot the flare gun and put up the warning: Poor filter maintenance could be the detriment of high efficiency furnaces (and compressors and blower motors). Fast forward 9+ years and here we are. How many of you have pulled the blower and looked at the condition of the secondary during maintenance?

If you don't, or haven't, you should! Especially if there are indications of poor filter maintenance. With Carrier furnaces, 2 screws and the blower slides out on rails, no need to disconnect much. A dirty blower wheel

typically means a dirty secondary, and a quick check with a flashlight will tell you. If the secondary gets loaded, the airflow is reduced, amp draw on the "efficient" motor goes up, heat in the motor goes up, temp rise in heat mode goes up, and things start to break.

We can also have problems in October and November when we get cooling demand. With a loaded secondary, the result is poor performance and liquid slugging. Ever wonder why that compressor doesn't start in spring? Low airflow equals liquid return, and there goes the lubricant. Damage was done, just before that "limit lock-out" call came in late November.