

## Up To Date

### Save the Date

The Sigler Wholesale Distributors dealer meeting will be in Pleasanton on Friday, February 28.

### Wells Fargo Rates

Don't forget to use the updated Wells Fargo consumer financing rate sheets dated 10/23/2019. These include new 96, 108 and 120 month options for large purchases.

### 2020 Calendar

Remember to pick up your Sigler Wholesale Distributors desk calendar!

### Co-Op Deadline

All eligible co-op advertising claims must be submitted by January 15, 2020.

### Holiday Closures

All Sigler Wholesale Distributors locations will be closed at 11:30 on 12/24 and 12/31 and all day on 12/25 and 1/1. Merry Christmas and Happy New Year!



## What's New on SiglerTV

Ductless Controls (6 videos)  
(the password is swd)

The residential customer service team in San Jose

## End of the Year Clearance Sale

Sigler Wholesale Distributors is cleaning out the warehouse to make room for more product in 2020. Now is a great opportunity for you to cash-in on some ridiculous savings!

### Non-FER Furnaces with ECM Motors

Save \$200 on 59SP, 59T and 59M  
Save \$100 on 58P and 58C

### Non-FER Furnaces with PSC Motors

Save \$50 on Carrier 59SC  
Save \$50 on Payne PG92 and PG95  
Save \$25 on Carrier 58S and 58D  
Save \$25 on Payne PG8

### Non-FER Packaged Units

Save \$300 on 48VGNB  
Save \$200 on 48VLNC and 48VLND  
Save \$100 on Payne PY and PH

### Copper evaporator coils

\$100 each

### 36X42 Equipment Pads

\$5 each

### Plenum Coils

\$200 each

### Air Purifiers

PGAPA, \$100 each  
GAPABX, \$200 each

### CO2 Tanks

\$10 each

### Delta Exhaust Fans

\$50 each

### Whole House Fans

\$400-\$500 each

### Ductless Splits

Systems as low as \$500

### 24AAA Air Conditioners

24AAA6, \$500 each

### Parts

Save 50% on 370V Capacitors

### Room Air Conditioners

\$100 each

All sales are final and are limited to stock on hand. For a complete list of products, click: [www.SiglerNorCal.com/2020sale](http://www.SiglerNorCal.com/2020sale). Availability will change without notice.

# Sigler

Wholesale Distributors

THE PRODUCTS YOU NEED  
THE VALUE YOU DESERVE

### Concord

1920 Mark Court, #100

p - 925.825.1540

e - CNCorders@siglers.com

Celeste Wolf x8507

Steven Anello x8509

Catie Bier x8516

Steve Moorhead x8501

Ofelia Norwood x8505

Jeff Padilla x8502

Linda Randall x8311

Adam Winship x8512

### San Jose

1070 Commercial St, #106

p - 408.453.3300

e - SAJorders@siglers.com

Vidal Lara x8308

Taylor Abernathy x8321

Joseph Bautista x8309

Mike Ha x8305

Ann Martinez x8329

Elly Moreno x8320

Jose Rodriguez x8335

Bill Sperbeck x8302

### South San Francisco

229 Littlefield Avenue, #4

p - 415.330.6600

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Debbie Russitano x8412

Pete Martinez x8406

Tricia Maychowitz x8404

Alex Montilla x8426

Adonis Segrove x8407

### Regional Manager

Jon Malkovich x8500

### Technical Support

Greg Sanchez x8405

Pat Burke x8334

### Marketing

Sabrina Sahota x8514

### Credit & Accounting

Lynette Francis (a-q) x5158

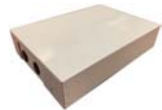
Brenda Habben (r-z) x5326

## Featured Products

### 24V Interface

Carrier has updated the 24V interface for ductless systems and the new kit allows you to explore many new applications. It is used to connect...

- A single zone ductless system to a single stage conventional thermostat providing AUTO fan speed.
- A multi-zone ductless system to conventional thermostat providing AUTO fan speed.
- A single-zone ductless condensing unit with an FMC4Z fan coil and a conventional thermostat allowing up to 3 different fan speeds.
- A single-zone ductless condensing unit with an FV4 fan coil and a conventional thermostat allowing 1 fan speed.



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Based in California, LIFT is dedicated to redefining industrial safety gear. Inspired by their sister company EVS Sports, each LIFT product is backed by over 20 years of safety innovation integrating performance, protection, quality and style.



Sigler Wholesale Distributors stocks several LIFT products including gloves, knee pads, shoe covers and glasses. Check out page 46 of the Supply and Installation Accessory Reference Guide for more information.

During the month of December, get 20% off all LIFT products at Sigler Wholesale Distributors. Start the year off by keeping your team safe on the job!

## Technical Tips

### Q: How much heat should there be?

Air temperature rise is an important check during furnace maintenance, installation and service calls. The air temp rise (or heat rise) range is generally printed on the nameplate of the equipment. To check it, use a digital thermometer capable of sensing air temperature inside the duct, not on the duct surface.

Air temperature rise needs to be measured at two test points. First is in the return air stream and the other will be in the supply air stream. The temperature samples should be read close to the furnace but not in the line of sight of the heat exchanger as heat radiation will produce false readings.

Temperatures should stabilize after roughly ten minutes. At that point, subtract the return air temp from supply air. For example, if the return air is 68 degrees and the supply air is 124 degrees, the heat rise would be 56. If the nameplate air temperature rise range reads 40 to 70 degrees, our calculation would be within range.

Ideally the heat rise number should be in the middle of the range. A temp rise that is too low may lead to condensation in the primary heat exchanger. Too high and the furnace will trip on the limit switch. Adjust the heat rise by increasing or decreasing air flow to the heat exchanger.