

Up To Date

COVID-19 Limited Hours
During this time, our hours of operation will be 7:00 to 3:30.

Fall Factory Training

Three virtual Carrier University classes will be offered this fall:

- § *Managing for Business Success on September 29-30*
- § *Customer Driven Sales on October 7-8*
- § *Empowering the Employee Experience on October 13-14*

More Fall Training

Be on the lookout for several virtual training opportunities. Classes targeting both technicians and sales people will be available.

Refrigerant Pricing

Prices are down, so now is a good time to stock your trucks with refrigerant.

Check out these prices!

- § R410A0025 = \$99
- § R407C-0025 = \$119
- § R-422B = \$179



What's New on SiglerTV

Literature Options
Ductless Product Lineup (8 videos)
24V Interface (5 videos)

Catching up on Pat Burke's recent ductless installation training class

Fall Carrier Cool Cash Promotion

Cool Cash is back, the consumer rebate program for Carrier Temperature Tough and Comfort-Plus Dealers. The program started on August 17 and runs until November 15. Equipment must be installed by and all claims must be filed by 4:00 PM on December 15.

	Infinity Furnace 59MN7, 59TN6, 58TN1	Performance Furnace 59TP6, 58TP1	Other / No Furnace
Infinity Greenspeed AC 24VNA6	Not part of Cool Cash Free Air Purifier Promotion is Still Available through December 31, 2020		
Infinity 5-Stage AC 24VNA9	FAD: \$1100 Non-FAD: \$950	FAD: \$500 Non-FAD: \$450	FAD: \$175 Non-FAD: \$75
Infinity 2-Stage AC 24ANB7	FAD: \$600 Non-FAD: \$550	FAD: \$500 Non-FAD: \$450	FAD: \$175 Non-FAD: \$75
Performance AC 24ACB7, 24APB6, 24AHA4	FAD: \$400 Non-FAD: \$350	FAD: \$300 Non-FAD: \$250	FAD: \$75 Non-FAD: \$50
Other / No AC	FAD: \$250 (MN7) / \$175 (others) Non-FAD: \$200 (MN7) / \$75 (others)	FAD: \$75 Non-FAD: \$50	\$0

All rebates require either a qualifying control (Infinity Touch, ecobee, Edge or ecobee Powered by Carrier) or qualifying IAQ product (Infinity air purifier or humidifier). Some of those products offer additional rebates too, like \$150 for an Infinity Touch Control or \$150 for an Infinity Air Purifier. More rebates are also available for heat pumps, HybridHeat systems, small packaged products, ductless split systems, single-phase VRF and other indoor air quality items. Remember, FAD financing rebates cannot be combined with any of these rebates.

To file a claim or calculate a rebate amount, go to www.CarrierIncentives.com. For more information, download the program details using the links below:

- § Program Guidelines: <https://bit.ly/3bcUjK0>
- § Factory Authorized Dealer Rebate Grid: <https://bit.ly/2ESd88l>
- § Non FAD Rebate Grid: <https://bit.ly/2YMYPt9>

For more information, check out www.SiglerNorCal.com

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The Value You Deserve

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Featured Products

“Powered by Carrier”

Carrier and ecobee are working together to deliver superior comfort, energy-saving control and the ultimate consumer experience in HVAC. These two popular thermostats are now “Powered by Carrier,” representing new opportunities for you to complete your system sale with Carrier-branded wall controls that are coveted by homeowners for their smart, user-friendly operation and energy saving potential.

ecobee3 lite Pro

EB-STATE3LTCB-01

ecobee SmartThermostat Pro with voice

EB-STATE5CB-01

Now you can offer a Carrier branded control with smart sensors, robust staging options, remote access, Amazon Alexa Voice Service, streaming music through Spotify Connect, integration with most major smart home systems, occupancy sensing, Energy Star certification, smart recovery, and more!

CPS® link™

CPS Link is a powerful, easy-to-use application that connects multiple CPS and AAB wireless sensors together at one time to create the world's most comprehensive diagnostic measurement system. The flexibility of this patented system enables users to add sensors as required to perform quick one-step measurement tasks or more complex full home, facility or system diagnostics with analytics.

Sigler Wholesale Distributors stocks a full range of wireless sensors, including digital manifolds, vacuum gauges, temperature/pressure gauges, charging scales and airflow meters/hoods. Through the month of September, get 10% off all CPS Link enabled products.



Technical Tips

Q: “N” coils versus “A” coils – what’s the difference?

Carrier “N” style evaporator coils use three coil bank slabs while “A” coils use two. The extra slab of the “N” adds surface area while keeping the physical height to a minimum.

The CNPVP and the CNPVT cased “N” coils are used for up flow / down flow applications and come standard with a hard shutoff, bi-flow TXV. Due to the third coil slab, the drain pan is in the air stream which can produce air turbulence. To remedy this, physical space between the furnace and “N” coil is recommended on most applications. The CNPVT has limited model choices, but has an elevated drain pan and can be used without a field

transition as long as it’s the same width or correctly mounted on a narrower furnace. The shorter CNPVP coil has no space as the drain pan sits at same level of the bottom of the coil cabinet.

A field installed spacer is strongly recommended on all CNPVP applications but if height is a major factor, a wider coil can hang over the left side of a narrower furnace with no offset due to the left side air pattern blocked by the drain pan. Do not block the air to the right side coil bank. Spacer height requirements differ depending on size matchup. Some spacers can be purchased separately, or field fabricated.