

Up To Date

Price Increases

Carrier Corporation had a price increase on February 1, 2021. Please use the recently updated residential price pages. Additionally, most supply manufacturers have announced increases for early 2021. An updated Supply and Installation Accessory Reference Guide will be ready soon.

2021 Dealer Meeting

Save the date for the 2021 Sigler Wholesale Distributors virtual dealer meeting. It will be held from 9:00 – 11:00 on Wednesday, March 17.

2021-2022 Scholarship

Applications for the 2021-2022 Carrier Distributors' Education Foundation Scholarship are being accepted through March 31, 2021. First-time applicants will need to create an account, but repeat applicants can use their previous login credentials.



What's New on SiglerTV

40MBAA Fan Coil (3 videos)
New Ductless Products

Kevin Hart driving a forklift in the Concord warehouse

BayREN Home+ Rebates and Tax Credits

Two valuable incentives have been extended through 2021 that can help drive homeowners toward higher efficiency HVAC systems.

The first is BayREN Home+. This program offers Bay Area residents the opportunity to collect rebates up to \$5000. The work must be installed by a participating contractor and some of the HVAC related rebates include:

- \$300 for a 95% furnace
- \$800 for a 17 SEER AC
- \$1000 for a 17 SEER / 9.4 HSPF HP
- \$800 for new ducts
- \$200 for duct sealing
- \$150 for an Energy Star thermostat

There is some fine-print that you should understand prior to offering any of these rebates. One of the biggest challenges is a required combustion appliance safety test. To help dealers who are interested in these programs or participating contractors who want a quick refresher, Sigler Wholesale Distributors is hosting a webinar with the BayREN Home+ team. Please join us at 9:00 on Thursday,

February 11 to learn more about all of these rebates, the requirements and how you can more effectively offer them. Please register at <http://bit.ly/2YIG8Mv>.

The other financial incentive extended through the end of 2021 is the IRS 25C tax credits for energy efficiency improvements. A homeowner can even claim the credits, up to \$500, retroactively if they choose to amend their previous tax returns. Some of the HVAC related credits include:

- \$150 for a 95% furnace
- \$50 for an efficient blower motor
- \$300 for a 16 SEER / 13 EER AC
- \$300 for a 15 SEER / 8.5 HSPF HP

When filing their taxes, a homeowner should keep a copy of the manufacturer's certificate in their files. These are available at www.MyCarrierRatings.com. Note that this article is not to be considered tax advice. See your own tax professional to determine how these credits may apply in your specific circumstance. Please encourage your homeowners to do the same.

Sigler

Wholesale Distributors

THE PRODUCTS YOU NEED
THE VALUE YOU DESERVE

Concord

1920 Mark Court, #100
p - 925.825.1540
e - CNCorders@siglers.com

Jimmy Hilton x8504
Steven Anello x8509
Catie Bier x8516
Tim Haffner x8513
Eric Lynds x8502
Steve Moorhead x8501
Joshua Parrish x8517
Linda Randall x8311
Adonis Segrove x8407
Adam Winship x8512

San Jose

1070 Commercial St, #106
p - 408.453.3300
e - SAJorders@siglers.com

AJ Brantley x8522
Taylor Abernathy x8321
Joseph Bautista x8309
Neena Flores x8327
Mike Ha x8305
Denise Jarquin x8346
Ann Martinez x8329
Elly Moreno x8320
Timmy Ton x8339
Pilar Zavaleta x8304

South San Francisco

229 Littlefield Avenue, #4
p - 415.330.6600
e - SSForders@siglers.com

Leandro Betancourt x8416
Debbie Russitano x8412
Pete Martinez x8406
Tricia Maychrowitz x8404

Regional Manager

Jon Malkovich x8500

Technical Support

Pat Burke x8334
Greg Sanchez x8405

Marketing

Lauren Ray x7292

Credit & Accounting

Vanessa Cas. (a-q) x5158
Brenda Habben (r-z) x5326

Featured Products



Carrier's new 24VNA6 air conditioner and 25VNA4 heat pump with Greenspeed Intelligence continue to lead the market. With incredible efficiencies, extreme homeowner comfort, low sound ratings, over-the-air software updates, a 10-year limited unit replacement warranty and unmatched serviceability, there are a lot of reasons why you and your homeowners should choose Carrier's Infinity Greenspeed equipment.

Another big reason is the incentive. Carrier's promotion which provides homeowners with a free Infinity Air Purifier when they purchase a 24VNA6 or 25VNA4 has been extended. The promotion is available between now and December 31, 2021. Dealers may continue to claim the rebate online at www.Siglers.com.

Remember, the 24VNA6 and 25VNA4 are not part of Cool Cash and this free air purifier is the only factory promotion available for these products.

Sigler Wholesale Distributors is proud to offer Pro1 thermostats. Pro1 is a great line of thermostats with a broad product offering that includes wireless zoning, large displays, common back-plates, customizable name badges and the most affordable WiFi control options in the industry.



When stocking your trucks for pre-season maintenance, add a box of Pro1 thermostats to your list. In the month of February, Sigler Wholesale Distributors will take 10% off the normal price when you buy a box of ten.

Technical Tips

Q: Why does a Furnace operate while flashing Code 33 Limit Circuit Fault?

We had this as a tech tip a few years ago, but sometimes it's a good idea to re-visit topics. While it may seem odd to see the heat operating with a limit code, it is a sequence of the board software on Carrier's multi-stage furnaces.

In the literature and on the fault code sticker, you'll see a description that reads: the furnace is operating in high stage only due to 2 successive limit trips in low heat or at a capacity less than 71% with modulating furnaces. With multi-stage furnaces, the maximum capacity has the highest airflow and lowest temperature. If a condition exists that prevents the

furnace from operating at a lower capacity without tripping the limit, instead of providing no heat, the furnace will try to provide maximum.

When you come upon this condition, power cycle the furnace to clear the Code 33, then begin the process of determining the cause of the limit trips at lower capacity. A common cause is the combination of high manifold pressure and low airflow. Verify proper manifold pressure as described in the Installation Instructions, then, operate the furnace throughout the various capacities and verify the temperature rise is within the values stated on the nameplate.