Issue 5 2021

PERIODIC NEWSLETTER FOR THE VALUED CUSTOMERS OF SIGLER WHOLESALE DISTRIBUTORS IN THE SAN FRANCISCO BAY AREA

Up To Date

Price Increases

The HVAC industry is experiencing wide-spread inflation. Please be sure you are quoting jobs with the latest pricing. Note that Carrier Corporation announced an increase up to 7% effective June 1. New price pages should be available mid-month.

ADP Derate

AHRI has passed a rule that requires ADP to change some of their 24VNA6 and 24VNA9 ratings. Please ask your territory manager for details.

National Advertising

Carrier is launching a national advertising campaign to raise awareness about the Infinity System and Infinity Whole Home Air Purifier. This spring, look for ads on several popular HGTV shows, including Property Brothers, Love It or List It, Home Town, My Lottery Dream Home and more.





Single Phase VRF (13 Videos) Rectorseal Surge Protectors

Sigler Wholesale Distributors warehouse are full of parts

Spring Sigler Club Program

Spring Sigler Club is here with discounts on parts and supplies as well as a rebate at the end of the season. If you haven't already enrolled, there is still time. Here are the details.

Join by placing a qualifying stock order of at least 10 pieces and at least \$1000. You will get the following benefits:

- Receive special pricing on the key parts and supply products that are listed in the catalog. This special pricing is valid through at least June 30, 2021, but members always get better pricing than other contractors on these key items.
- Earn rewards of 3% on all Totaline parts purchases through August 31, 2021. Rewards will be paid out on an Amazon.com gift card at the end of the season.
- Earn double points on your initial order. The deadline for this benefit has been extended to May 15, 2021.
- Prepaid freight on initial order.
- Return up to 30% of the original order without restocking fees until June 30, 2021.

Several new items were added to this year's 16-page catalog. These include MARS motors and capacitors, several leak-sealant products, surge protectors, JB tools and fittings, Totaline chemicals, AirEx lineset covers, UV air purifiers and more.

If you still don't know what to order, check out page 2 of the program where five sample qualifying orders are detailed:

- Preventative Maintenance
- Condensing Unit Installation
- Condensing Unit Service
- Compressor Changeout
- Furnace Installation

Earlier this year, Sigler Wholesale Distributors territory managers in the Bay Area handed out more than \$9100 in Amazon.com gift cards. Did you get one? Be sure to cash in this year while keeping your trucks and shop stocked for the coming summertime heat.

Ask your Sigler Wholesale Distributors territory manager for a catalog and place your qualifying order today!



Featured Products

THE PRODUCTS YOU NEED THE VALUE YOU DESERVE

Concord

1920 Mark Court, #100 p - 925.825.1540 e - CNCorders@siglers.com

Jimmy Hilton x8504 Steven Anello x8509 Catie Bier x8516 Tim Haffner x8513 Eric Lynds x8502 Steve Moorhead x8501 Joshua Parrish x8517 Linda Randall x8311 Adonis Segrove x8407 Adam Winship x8512

San Jose

1070 Commercial St, #106 p - 408.453.3300 e - SAJorders@siglers.com

AJ Brantley x8522 Taylor Abernathy x8321 Joseph Bautista x8309 Neena Flores x8327 Mike Ha x8305 Denise Jarquin x8346 Ann Martinez x8329 Elly Moreno x8320 Cynthia Rivera x8324 Timmy Ton x8339 Pilar Zavaleta x8304

South San Francisco

229 Littlefield Avenue, #4 p - 415.330.6600 e - SSForders@siglers.com

Debbie Russitano x8412 Leandro Betancourt x8416 Pete Martinez x8406 Tricia Maychrowitz x8404 Kai Sorensen x8415

Regional Manager Jon Malkovich x8500

Technical Support Pat Burke x8334 Greg Sanchez x8405

Credit & Accounting Vanessa Cas. (a-q) x5158 Brenda Habben (r-z) x5326



With more than 60 different items in stock, Sigler Wholesale Distributors is your best source for Milwaukee Tools. Known for having "Nothing but Heavy Duty," Milwaukee tools are the best value you can find. They offer heated jackets, flashlights, drills, knives, tool boxes and much more.

It's important that you keep the right tools in your bag. To help you do that, Sigler Wholesale Distributors in the Bay Area is offering 25% off any Milwaukee item when you buy another of equal or greater value. Have fun shopping!

Buy a drill, get a fan 25% off! Buy drill bits, get sawzall blades 25% off! Buy a blower, get a jobsite radio 25% off!



JUST BETTER

JB Industries is the premier manufacturer of American made HVAC/R tools and instruments. For over 50 years, JB has been committed to providing exceptional customer service and quality. Their innovative products meet industry needs and are manufactured, engineered and tested in accordance with rigid quality standards.



JB products are Just Better, and proudly Made in the USA at their facility in Aurora, Illinois. Check out the full assortment of JB products that are in stock today on page 7 of the Spring Sigler Club catalog. This includes manifolds, pumps, gauges, tube bender kits and more.

Technical Tips

Q: How do I get more air out of this 40MBDQ fan coil?

One can find the answer in the included thermostat and remote control coupled with the included install manual. Yes, by calculating duct restrictions, lengths, and size.

For example, a 2 ton moving 800 cfm at .12"w.c. static pressure (think hotel room application). Or the same 2 ton moving 800 cfm at .5" static pressure (think attic system with flex ducts). The more restrictive the ductwork, the higher the static pressure range will need to be programmed. Ultimately, the blower motor spins faster. The unit has four settings. From lowest to highest, they are SP1 (default), SP2, SP3, and SP4. The technician can change this parameter using the advanced menu in both the handheld remote or the 501 wired control. Have you installed a 24volt interface kit? Not a problem, but the KSAIC0301230 kit cancels out the stock controls, so you'll have to temporarily bridge (bypass) the kit to set the SP.

Check out Siglernorcal.com for a custom guide to help with this specialized and necessary adjustment. If you leave this system in the default setting with tight ductwork, you will likely have airflow problems, including condensation on the supply grills in cooling mode.