# Wholesale

## **Up To Date**

#### **Price Increases**

Carrier Corporation has announced a nationwide price increase up to 12%, effective on January 10, 2022.

#### South San Francisco

The Sigler Wholesale Distributors store in South San Francisco has moved next door to 229 Littlefield Avenue, Suite 1.

#### **Air Purifier Promotion**

As of December 31, 2021, the Free Air Purifier with purchase of a 24VNA6 or 25VNA4 program will be ending. Claims will be honored for sales prior to December 31, 2021.

#### Holiday closure

All Sigler Wholesale Distributors locations will be closed at 11:00 on December 23 and 30, and all day on December 24 and 31. Happy holidays!

#### Co-Op Claim Deadline

The final submission date for 2021 is 1/15/2022.



## What's New on Sigler

Fun with Furnaces (11 videos) **Payzer** 

Mike Calderon and Kris Peradotto setting up the new store in South San Francisco

## **Carrier Indoor Air Quality Monitor**

Carrier has just launched a new indoor air quality monitor so homeowners can track the conditions in their home 24/7. With advanced sensor technology, the air monitor detects fine particles 2.5 microns or smaller which are linked to possible lung damage, asthma and increased allergy symptoms. Relative humidity, room temperature and Total Volatile Organic Compounds (TVOCs) are also continually monitored.

The air monitor includes an LED light that changes color to show you the quality of your air. Green indicates good air quality, while yellow, orange and red indicate that the situation is not ideal.

The air monitor easily integrates with other smart devices on your home Wi-Fi network such as Amazon Alexa or Google Assistant. Plus, homeowners can download the free Carrier Home app to get real-time alerts and aireasily keep tabs on your home's air quality from anywhere.

Carrier sells the air purifier to consumers directly on their www.carrierathome.com website for \$120. It is also available from Sigler Wholesale Distributors for \$100. The part number is RMAM-ST and it's in stock today.

In addition to providing a homeowner with peace of mind, you may wish to use this product as a selling aid. Through the end of this month, active Carrier dealers may use 50/50 co-op funds to help offset the cost of two air monitors for use as an inhome sales aid.



Perhaps a salesperson starts their visit by plugging this into the wall and tracking the air in the home for an hour. Would that help them sell advanced filtration, the Infinity Air Purifier or the new Purifi system with ongoing monitoring and tracking?



THE PRODUCTS YOU NEED THE VALUE YOU DESERVE

#### Concord

1920 Mark Court, #100 p - 925.825.1540 e - CNCorders@siglers.com

Jimmy Hilton x8504
Steven Anello x8509
Catie Bier x8516
Ashely James x8528
Steve Moorhead x8501
Joshua Parrish x8517
Alyssa Pliler x8506
Linda Randall x8311
Adam Winship x8512

#### San Jose

1070 Commercial St, #106 p - 408.453.3300 e - SAJorders@siglers.com

AJ Brantley x8522
Taylor Abernathy x8321
Joseph Bautista x8309
Neena Flores x8327
Mike Ha x8305
Denise Jarquin x8346
Ann Martinez x8329
Elly Moreno x8320
Cynthia Rivera x8324
Mario Sanchez x8328
Timmy Ton x8339
Pilar Zavaleta x8304

#### Santa Rosa

256 Sutton Place, #104 p - 707.361.7600 e - STRorders@siglers.com

Adonis Segrove x8412 Jesse Cierley x8554 Nicholas Coleman x8552 Randy Shields x8551

#### **South San Francisco**

229 Littlefield Avenue, #4 p - 415.330.6600 e - SSForders@siglers.com

Debbie Russitano x8412 Pete Martinez x8406 Tricia Maychrowitz x8404 Kai Sorensen x8415

> Technical Support 866.754.4822

## **Featured Products**

### **Line Sets**

Sigler Wholesale Distributors is now fully stocked up on linesets for traditional AC and HP split systems. While a few sets are available with standard pipe insulation, most sets feature K-Flex Titan insulation which is tear resistant and UV resistant.

BLS-3/8X5/8X3/4X30 BLS-3/8X5/8X3/4X50

BLS-3/8X3/4X3/4X30 BLS-3/8X3/4X3/4X50

BLS-3/8X7/8X3/4X30 BLS-3/8X7/8X3/4X50

BLS-3/8X1-1/8X3/4X30 BLS-3/8X1-1/8X3/4X50 LS-3/8X1-1/8X3/4X50

While some of the mini-split linesets are in stock, others remain backordered. Be sure to call your favorite Sigler Wholesale Distributors customer service rep for the latest information.

## **СФS®link**ы™

CPS Link is a powerful, easy-to-use application that connects multiple CPS and AAB wireless sensors together at one time to create the world's most comprehensive diagnostic measurement system. The flexibility of this patented system enables users to add sensors as required to perform quick one-step measurement tasks or more complex full home, facility or system diagnostics with analytics.

Sigler Wholesale Distributors stocks a full range of wireless sensors, including digital manifolds, vacuum gauges, temperature/pressure gauges, charging scales and airflow meters/hoods. Through the month of December, get 10% off all CPS Link enabled products.



## **Technical Tips**

#### Q: Why does a multi-zone ductless only work if both indoor units are calling?

In the ductless world, we have the advantage of controlling refrigerant flow electronically at the outdoor unit. With control like this, the ability to operate multiple indoor units with one heat pump becomes possible. Individually controlled indoor units need to have the piping and wiring matched, or problems will arise. This may seem obvious, but homeowners and technicians can overanalyze the symptoms. One example is a multizone system with two cassettes.

When installed on a warm summer day, the two cassettes will undoubtedly run for an extended period to catch the load of the house. If the piping and

wiring are swapped, (A port wires going to B port indoor unit), the problem would not arise until one unit is satisfied. This problem may also be masked if the homeowner leaves the system off until they get home in the Because these systems evening. adjust capacity to many factors including indoor coil temperature, a fault code will be delayed if one AHU satisfies. Now the thought of a bigger unit controlling five indoor units with the potential of being mismatched should convince us to use extreme care when landing the wiring. recommend white tape and different color permanent markers to signify (A) port wires with (A) port piping, etc.