

Up To Date

San Jose

Sigler Wholesale Distributors is now open in a new San Jose facility at 2390 Zanker Road.

2023 Product Transition

As we prepare for the 2023 AC and HP product transition, some items are now obsolete and no longer available. The first is the 24ANB748A003.

Other sizes of 24ANB7 remain available at this time. A training class with more details will be offered this spring.

Program Registration

Registration is now open for the Sigler Wholesale Distributors 2022 Dealer Programs and Carrier's 2022 National Dealer Convention in Las Vegas.

CFAD Training Blitz

Six virtual courses are available to Factory Authorized Dealers between March 7-18. Go to <https://bit.ly/3IHyuAZ> for more information.



What's New on SiglerTV

24V Interface (10 videos)
Scenario 6 (4 videos)

Bobby Ybarra working in the Concord warehouse.

Carrier Cool Cash

Carrier's Cool Cash consumer promotion begins on March 7th, offering big rebates to homeowners. New this year, all rebates will be "Instant" instead of mailing prepaid cards to the homeowner.

Here's how the process will work:

- 1) Make a Cool Cash qualifying sale and install the equipment per the promotion's deadlines.
- 2) Subtract the total rebate amount from the homeowner's invoice. The invoice should clearly show "Carrier Cool Cash Instant Rebate" and the appropriate rebate amount.
- 3) Go online to CarrierIncentives.com and login using your HVACpartners ID and password to file the instant rebate claim and upload a copy of the invoice.
- 4) The factory's 50% share of the rebate will be credited to the dealer.
- 5) A thank you note from Carrier will be mailed to the homeowner.

For more details, ask your territory manager for a copy of the 2022 Spring Program Guidelines.

The available system rebates are:

	59MN7 59TN6 58TN1 FE4	59TP6 58TP1 FV4
24VNA6 25VNA4	\$1200	--
24VNA9 24ANB7 25VNA8	\$1000	\$500
24ACB7 24APB6 24AHA4 25HCB6 25HPB6 25HHA4	\$700	\$250

Combining these with a \$200 rebate for the Infinity Air Purifier and \$150 for the Infinity Touch Control, you can advertise rebates up to \$1550! Individual unit rebates are also available along with rebates for ductless systems, small packaged products, Infinity zoning, ecobee thermostats powered by Carrier, ERVs, dehumidifiers and more. All sales must be finalized by May 28, 2022 with installations completed by July 31, 2022.

Sigler

Wholesale Distributors

THE PRODUCTS YOU NEED
THE VALUE YOU DESERVE

Concord

1920 Mark Court, #100
p - 925.825.1540
e - CNCorders@siglers.com

Jimmy Hilton x8504
Steven Anello x8509
Tim Benjamin x8530
Catie Bier x8516
Ashely James x8528
Steve Moorhead x8501
Joshua Parrish x8517
Alyssa Pfliler x8506
Linda Randall x8311
Adam Winship x8512

San Jose

2390 Zanker Road
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AJ Brantley x8522
Taylor Abernathy x8321
Joseph Bautista x8309
Neena Flores x8327
Mike Ha x8305
Denise Jarquin x8346
Ann Martinez x8329
Elly Moreno x8320
Cynthia Rivera x8324
Mario Sanchez x8328
Timmy Ton x8339
Pilar Zavaleta x8304

Santa Rosa

256 Sutton Place, #104
p - 707.361.7600
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Adonis Segrove x8407
Jesse Cierley x8554
Nicholas Coleman x8552
Randy Shields x8551

South San Francisco

229 Littlefield Avenue, #1
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Debbie Russitano x8412
Pete Martinez x8406
Tricia Maychrowitz x8404
Kai Sorensen x8415
Alex Vicioso x8417

Technical Support
866.754.4822

Featured Products



Your business specializes in HVAC, right? You have the H mastered along with the AC. But what about the V? Talking to your customers about their ventilation needs is just as important as everything else you do for the homeowner.

Sigler Wholesale Distributors is proud to represent Delta products and their complete line of Breez Ventilation Systems. Delta is devoted to innovative products that are high-efficiency and energy-saving. All of their fans use DC motors for superior sound ratings and smaller duct sizes than the competition. With Delta, you get superior quality with pricing that you will love.

Check out page 49 of the new Sigler Wholesale Distributors Supply and Installation Accessory Reference Guide. There you'll find the Signature Series, Slim Series, Integrity Series, GreenBuilder Series and Smart Series fans that are in stock.



Advanced Distributor Products (ADP) is the exclusive North American licensee for HVAC drain pans with Microban product protection. This helps prevent the growth of damaging mold and mildew on the drain pan. The interior of the coil can be damp which creates a food source for mold and mildew, and over time this can adversely affect the performance of the drain pan in the evaporator coil.

Microbes can double every 20 minutes on an untreated surface. Mold is part of our environment and there are no practical ways to eliminate mold spores. The best defense against mold in a home is to prevent it from taking hold through moisture control and the use of mold resistant building materials.

When you purchase an ADP coil, you know you're getting a premier upgrade to the entire HVAC system. Your homeowners who want the best deserve Microban antimicrobial technology for an extra level of mildew protection.

Technical Tips

Q: Do I need insulation on both pipes of the lineset?

With the introduction of the systems that utilize a ductless outdoor unit with a conventional indoor, retrofit and change-out opportunities with reduced noise and space have become popular. However, there is a very important part of the puzzle that should not be overlooked...the line-set.

A traditional line-set with vapor line insulated and liquid line bare should not be utilized with ductless outdoor units. The metering device in current ductless outdoor systems is located in the unit between the outdoor coil and pipe connection valve. As the refrigerant leaves the unit in the cooling mode the "small line" between

the indoor and outdoor sections are actually a mixed-phase line, carrying low pressure low temperature refrigerant. If the line is not insulated it will sweat, especially in warm locations like attics and walls.

So before you move forward with that proposal, make sure you have a method to insulate the existing line if appropriately sized for the equipment, or a route to replace. One last note, some older ductless systems did not require the insulation on both pipes. If you run in to a replacement opportunity with an older ductless system and both lines are not insulated, see the previous paragraph!