

Up To Date

Singapore

Bon voyage to all of the dealers who are leaving for the delayed 2020 Singapore incentive trip this week.

Open House Events

Stop by an upcoming open house event to enjoy great food, learn about new products and catch up with old friends!

- Santa Rosa, 4/18
- Concord, 4/22
- South San Fran, 5/6

Infinity Control Rebate

The claiming deadline for dealers who had to use a temporary thermostat during the Infinity Control shortage will end on 4/30/2022. All claims must be submitted on CarrierIncentives.com.

President's Award

Congratulations to the 2022 winners of Carrier's President's Award!

- Carol Flynn Heating
- Connolly Heating & Air
- Moore Mechanical



What's New on SiglerTV

PuriFi (3 videos)

Pedro Garcia helping a customer in San Jose with a Totaline capacitor

Spring Training Schedule

The spring training schedule is now available. Registration for in-person, virtual and live-stream training is available at www.SiglerNorCal.com/training.

Heat Pumps - Part 1

For a variety of reasons, heat pumps are the preferred choice for many Bay Area homeowners. In this class, we'll review the components, refrigeration cycle, installation basics and more.

The Art of Consumer Financing

Financing is a must have sales tool in today's market! This class will teach attendees the fundamentals of how to implement retail financing practices in their business, including how to cover fees and stay competitively priced in their market.

2023 Equipment

Next year will bring a lot of changes to the HVAC industry. New federal efficiency standards go into effect along with new AHRI test procedures. All of this is causing Carrier to change the product line-up to ensure that you're ready to go with the best products in the industry.

The New Supervisor

One of the top challenges for HVAC businesses today is getting the next generation ready to assume roles in management. During this workshop, we cover how to effectively communicate, motivate and give feedback to the team.

Finding/Keeping Your Ultimate Workforce

How do you build a workforce that can help your company succeed in a tight labor market? Today, you must do more than just place a job ad to get the candidates you need. And even once you make a hire, the expectations of employees have skyrocketed.

Heat Pumps - Part 2

Picking up where we left off with the previous class, these sessions will focus on topics like Hybrid Heat, electric strip heat and defrost.

Infinity Equipment and Controls

If you're a new dealer or simply need a refresher, this class on Carrier's Infinity Series equipment and controls is for you. We'll briefly review the equipment and discuss what is compatible.

Sigler

Wholesale Distributors

THE PRODUCTS YOU NEED
THE VALUE YOU DESERVE

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Featured Products



JB Industries is the premier manufacturer of American made HVAC/R tools and instruments. For over 50 years, JB has been committed to providing exceptional customer service and quality. Their innovative products meet industry needs and are manufactured, engineered and tested in accordance with rigid quality standards.



JB products are Just Better, and proudly Made in the USA at their facility in Aurora, Illinois. Check out the full assortment of JB products that are in stock today on page 7 of the Spring Sigler Club catalog. This includes manifolds, pumps, gauges, tube bender kits and more.



With more than 60 different items in stock, Sigler Wholesale Distributors is your best source for Milwaukee Tools. Known for having "Nothing but Heavy Duty," Milwaukee tools are the best value you can find. They offer heated jackets, flashlights, drills, knives, tool boxes and much more.

It's important that you keep the right tools in your bag. To help you do that, Sigler Wholesale Distributors in the Bay Area is offering 25% off any Milwaukee item when you buy another of equal or greater value. Have fun shopping!

Buy a drill, get a fan 25% off!

Buy drill bits, get sawzall blades 25% off!

Buy a blower, get a jobsite radio 25% off



Technical Tips

Q: The Infinity User Interface disconnected from the server...now what?

When the Infinity Touch user interface disconnects from the factory server or from its Wi-Fi router, it will usually reconnect by itself when the cause of the interruption has cleared. Sometimes, however, they don't reconnect.

If the disconnect includes the Wi-Fi network as well as the server, then the SSID and password may have been lost in the outage. Reentering these may solve the problem. If that doesn't fix the issue, then power-cycling should be tried.

In some cases a power off/on cycle will enable the unit to reconnect. This is accomplished by separating the body

of the control from the base and then reattaching. For Infinity -A controls there are two tabs on top that, when depressed, allow the body to be separated from the base. The Infinity -B controls can be cycled by gently pulling the body to unsnap it from the base or by inserting a screwdriver into a small slot and twisting slightly to unsnap the body from the base. When reattaching, be careful to line up all the pins and sockets before gently snapping the body onto the base.

If reentering the password and power cycling the UI don't do the trick, resetting the router is the next step in the process.