Wholesale

Up To Date

ADP Price Increase

There was an increase on ADP coils, effective January 1, 2023. Be sure to use the latest price pages.

2023 Calendar

The 2023 wall and desk calendars are still available. Pick one up or ask to have one sent with your next order.

Co-Op Claim Deadline

The final submission date for last year is January 13, 2023.

Carrier Scholarship

The Carrier Distributors'
Education Foundation
offers educational
scholarships for children
and grandchildren of
Carrier dealers. Students
must be entering in or
enrolled in a 4-year
accredited college or
university or a vocation or
technical program.
Applications will be
accepted through March
31, 2023.



What's New on Sigler V

Thank you (2023)

Bruce Sotelo, preparing for his upcoming training class on the 40MBAB multipoise fan coil

Ducted Heat Pump Systems in 2023

The demand for ducted closet or attic mounted heat pump systems will continue to grow this year. Carrier has several options available for applications like this and the different choices can be confusing. Here are the three main choices:

Unitary Split System

Pairing a single stage, two stage, fivestage or modulating outdoor unit with a multipoise fan coil isn't new. In your updated price pages on pages 18-20, the fan coils that are still in production are the FJ4, FV4 and FE4. On pages 29-39, most of obsolete outdoor units are still available while the future heat pumps will soon be in production.

Minisplit System

It sounds odd to call this a ducted-ductless system, but it's an apt description. Page 53 of the price pages shows all of the 40MBAA or 40MBAB fan coils paired with the 38MARBQ or 38MBRCQ outdoor units. Like other minisplist systems, both lineset tubes must be insulated and the indoor unit is powered from the outdoor unit. If electric

heaters are desired, a separate 230V circuit is required for those. Another big benefit to these fan coils is that they're compatible with the 38MG multizone outdoor units. However, there are a few limitations on the system you can design, so be sure to ask your territory manager for help. When ordering a 40MBAB unit, be sure to use the new 38MBRCQ or 38MG(H,R)BQ outdoor units as there are communication issues with the older 38MBRBQ and 38MGRQ models.

Crossover System

You probably noticed that there isn't a 2023 unit that looks like the "suitcase" 25HHA4 heat pump. On page 33 of the price pages is a 38MURA / 40MUAA system that looks very similar to the system described above. What are the differences and why do we have both? The 38MURA is going to be the replacement for the 25HHA4 once all the ratings are released. It looks like a minisplit unit, but it uses a traditional lineset, traditional wiring and a 24V thermostat. Right now, it's only paired with the 40MUAA but these fan coils are special order from the factory.



THE PRODUCTS YOU NEED
THE VALUE YOU DESERVE

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Featured Products

resideo

While Factory Authorized Parts are always the best solution, sometimes homeowners want a more cost-effective option when repairing their out-of-warranty furnace. In those situations, turn to Resideo for their full line of aftermarket heating parts.

The shelves at Sigler Wholesale Distributors are stocked with universal gas valves, ignition modules, integrated furnace controls, thermocouples, hot surface igniters and more. Now is a great time to load up your truck with the parts you need for the job.





With so many different IAQ products on the market, how do you know that you're providing your customers with something that works?



Not only does the technology in PuriFi clean the air and surfaces in a home, it monitors the air by measuring particulates down to 0.3 micron and responds to changes in real-time. When the sensor detects that particle levels are too high, the ion generator is activated and the system operates until the sensor verifies that the air has been purified. The result is fresher and cleaner air with proven results.

Technical Tips

Q: What do homeowners need to know about gas heat versus heat pump?

Without a doubt, air heated by natural gas or propane would be warmer, heat up faster and a furnace would have a higher Btuh output than a comparable heat pump system. Regardless, our future will be free of fossil fuels, so it's important to know how to best use these 100% electrical systems.

Whether the heat pump you're installing has a single-stage scroll compressor or an inverter driven compressor, teach the homeowner to minimize the temperature setback and to never turn it off completely. Because of the lower capacity of a heat pump, it's important to maintain the thermal mass in a home. This refers to

everything inside the home -- walls, floors, kitchen cabinets, furniture, bathroom fixtures and more. HVAC system not only has to heat up the air, but also heat up this thermal mass. If the entire home falls to 60 degrees, it takes a lot of Btuh to get everything back to a comfortable temperature. Since a heat pump system should be sized to match the load on the house, it may take days to heat up since there won't be much extra capacity on the coldest days of the year. Plus, with an inverter driven compressor, it's less expensive to operate the system continuously. It's best to set it, forget it and let the system maintain the temperature.