Wholesale

Up To Date

Program Registration

Registration is now open for the Sigler Wholesale Distributors 2023 Dealer Programs. Register at www.siglers.com/dealerprograms.

Spring Training

Several training classes are being planned for the next few months. Be on the lookout for the announcement.

CFAD National Meeting

Registration is now open for the Carrier Factory Authorized Dealer National Meeting in Austin, Texas.

FAD Financing

All Carrier Factory
Authorized Dealers may
take advantage of special
Wells Fargo discounted
rates through February
28, 2023. This includes a
zero dealer cost offer for
"No interest if paid in full
within 12 months with
regular monthly
payments."

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What's New on Sigler V

Ductless Sales (10 videos)

A view of the updated Sigler Selections tool with 2023 equipment and tax credit eligible systems

Rebates, Tax Credits and Eligible Systems

The Inflation Reduction Act passed last year included two major provisions that incentivize residential high efficiency heating and cooling products. Two state administered rebates have the potential to be very lucrative, but the rebates are tied to income and haven't yet been launched. With so many unknowns, it's best to wait for more information, which unfortunately may not be available until Q4 of 2023 or Q1 of 2024.

Fortunately, there is one program available today and that is an extension of the 25C tax credits. You're probably familiar with these credits as they have been available for a while up to \$500. The program has now been updated, effective January 1, 2023. These tax credits are available regardless of income level and are filed with the homeowner's tax return. Rebates from BayRen are still available and this tax credit can be combined with utility programs like that. As is always the case, it's best to advise your homeowner to consult with their tax professional.

In California, the requirements and credits are as follows:

Ducted Split System HP - \$2000

≥15.2 SEER2, ≥11.7 EER2, ≥7.8 HSPF2

Non-Ducted Split System HP - \$2000 ≥16.0 SEER2, ≥12.0 EER2, ≥ 9.0 HSPF2

Packaged HP - \$2000 15.2 SEER2, 10.6 EER2, 7.2 HSPF2

> <u>Split System AC - \$600</u> ≥16.0 SEER2, ≥12.0 EER2

Packaged AC or Gas/Electric - \$600 ≥15.2 SEER2, 11.5 EER2

> Gas Furnace - \$600 ≥97.0 AFUE

What's the best way to determine which systems are eligible? Ask your Sigler Wholesale Distributors territory manager for an updated copy of Sigler Selections. This helpful tool lists pre-engineered systems for every available size and application, highlighting those which are eligible for tax credits. With this tool, you can more easily pick the right system and talk to your homeowners with confidence about available tax credits.



THE PRODUCTS YOU NEED THE VALUE YOU DESERVE

Concord

1920 Mark Court, #100 p - 925.825.1540 e - CNCorders@siglers.com

Jimmy Hilton x8504 Steven Anello x8509 Tim Benjamin x8530 Rudy Hernandez x8529 Ashely James x8528 Steve Moorhead x8501 Alyssa Pliler x8506 Linda Randall x8311 Adam Winship x8512

San Jose

2390 Zanker Road p - 408.453.3300 e - SAJorders@siglers.com

AJ Brantley x8522
Taylor Abernathy x8321
Joseph Bautista x8309
Neena Flores x8327
Pedro Garcia x8335
Mike Ha x8305
Denise Jarquin x8346
Ann Martinez x8329
Elly Moreno x8320
Mario Sanchez x8328
Timmy Ton x8339
Pilar Zavaleta x8304

Santa Rosa

256 Sutton Place, #104 p - 707.361.7600 e - STRorders@siglers.com

Adonis Segrove x8407 Nicholas Coleman x8552 Kathryn Habara x8555

South San Francisco

229 Littlefield Avenue, #1 p - 415.330.6600 e - SSForders@siglers.com

Debbie Russitano x8412

Pete Martinez x8406
Tricia Maychrowitz x8404
Kai Sorensen x8415
Alex Vicioso x8417

Technical Support 415.330.6666 (call or text)

Featured Products



February is National Fire Safety Month, and a great reminder of the importance of working smoke and CO alarms. As a trusted home comfort professional, it's your responsibility to help ensure your homeowners are protected. To help you do that, Sigler Wholesale Distributors has partnered with Kidde to offer a great promotion on their newest alarms through the month of February.

Buy 4 Hardwired Smart Combo Alarms





Get a Free Water Leak & Freeze Detector





Sigler Wholesale Distributors is proud to offer Pro1 thermostats. Pro1 is a great line of thermostats with a broad product offering that includes wireless zoning, large displays, common back-plates, customizable name badges and the most affordable WiFi control options in the industry.



When stocking your trucks for pre-season maintenance, add a box of Pro1 thermostats to your list. In the month of February, Sigler Wholesale Distributors will take 10% off the normal price when you buy a box of ten.

Technical Tips

Q: What causes a limit switch to trip and how do I fix it?

These are fairly common tech support calls that come in two varieties: (1) I am looking at this system and it is constantly tripping on limit. Or, (2) the homeowner tells me that the furnace has to be reset from time to time.

The first place to start is the gas pressure. When was the last time it was checked and adjusted? We often find that the pressure will be set too high and needs to be adjusted. On an older system, you may find that the pressure had never been set and the furnace has been riding the limit for years. In addition to adjusting the pressure, it's recommended that you replace the high limit. Those switches

are not designed to trip and reset continuously.

If the pressures look good, next move to the filter and ensure it is clean. If it's brand new, you may want to check the garbage cans in the backyard to see what the homeowner replaced just before you arrived!

Finally, spend some time looking at the ductwork. Look for collapsed, crimped, or crushed ducts or registers that are closed. Is each run sized correctly? Are there adequate returns? With an older duct system, it may have been sized for heating instead of cooling and may need to be replaced.