

Up To Date

Carrier Price Increase

Carrier is having a nationwide price increase on Monday, March 6, 2023. Be sure you are using the correct price pages for any order that invoices after that date.

Spring Training

Registration is open for several spring training classes. The list includes commercial rooftop units, ductless hands-on, heat pump replacement options, installation best practices and Infinity. Please register online at SiglerNorCal.com/training.

Carrier University

A new class, titled "How to Sell In Every Season" will be held from 8-4 on May 24 in the San Jose training center. The class is \$460 per person, but is heavily discounted for all dealers.

March 8 – 14 Trip

Buen viaje to all Tulum incentive trip participants!



What's New on *SiglerTV*

Ductless Sales (7 videos)

Tony Hardin and Bobby Ybarra in the Concord warehouse

Dealer Programs and 2023 Dealer Meeting

Registration is now open for the Sigler Wholesale Distributor's 2023 Carrier Dealer programs. These programs are filled with tools to help contractors succeed and grow their businesses. The program includes multiple lead generation options, financing programs, dealer apps, technical and sales training, co-op opportunities, exclusive products for add-on-replacement, an incentive trip and much more. Sigler Wholesale Distributors will continue to support and partner with Bay Area Carrier Dealers in their sales efforts and continue to reward them for their loyalty.

As in the past, there are four different programs and unlike almost everything else in our world, the prices have not gone up! The two Comfort Dealer programs are ideal for a growing contractor who is just starting out with the Carrier brand. Meanwhile, the two Temperature Tough Dealer programs are ideal for mid-sized and more established Carrier dealers who want to take advantage of co-op advertising. For more information about any of these programs, talk to your Sigler Wholesale Distributors territory manager.

Go to www.siglers.com/dealer-programs to enroll today.

Sigler Wholesale Distributors is also excited to bring back live dealer meetings in 2023. This year will likely pose some interesting challenges and opportunities. Accordingly, it's important that all Carrier dealers are knowledgeable in all facets of the business to ensure they are successful. This will be a new kind of dealer meeting where we focus entirely on your questions. In the registration form, please submit some questions that have been on your mind. These can pertain to anything -- marketing, products, regulations, service, technical issues or whatever else may confuse you or your team. No names will be read from the stage, but we will provide honest answers...good, bad or ugly!

Three meeting options are available on Tuesday, March 21 and Wednesday, March 22. Each meeting is four hours long and includes lunch. Please register and submit your questions today at www.siglernorcal.com/meeting. We look forward to seeing you at the meetings!

Sigler

Wholesale Distributors

THE PRODUCTS YOU NEED
THE VALUE YOU DESERVE

Concord

1920 Mark Court, #100
p - 925.825.1540
e - CNCorders@siglers.com

Jimmy Hilton x8504
Steven Anello x8509
Tim Benjamin x8530
Rudy Hernandez x8529
Ashely James x8528
Steve Moorhead x8501
Alyssa Pfler x8506
Linda Randall x8311
Adam Winship x8512

San Jose

2390 Zanker Road
p - 408.453.3300
e - SAJorders@siglers.com

AJ Brantley x8522
Taylor Abernathy x8321
Joseph Bautista x8309
Neena Flores x8327
Pedro Garcia x8335
Mike Ha x8305
Denise Jarquin x8346
Ann Martinez x8329
Elly Moreno x8320
Mario Sanchez x8328
Timmy Ton x8339
Pilar Zavaleta x8304

Santa Rosa

256 Sutton Place, #104
p - 707.361.7600
e - STRorders@siglers.com

Adonis Segrove x8407
Nicholas Coleman x8552
Kathryn Habara x8555

South San Francisco

229 Littlefield Avenue, #1
p - 415.330.6600
e - SSForders@siglers.com

Debbie Russitano x8412
Pete Martinez x8406
Tricia Maychrowitz x8404
Kai Sorensen x8415
Alex Vicioso x8417

Technical Support

415.330.6666 (call or text)

Featured Products



Carrier's Spring Cool Cash consumer rebate program begins on March 6 and runs through May 26. Eligible dealers may participate by offering instant cash rebates to their customers:

	59MN7 59TN6 58TN1 FE4	59TP6 58TP1 FV4
24VNA6 25VNA4	\$1200	N/A
24VNA9 25VNA8	\$1000	\$500
24TPA7 24SPA6 25TPA7 25SPA5 38MURA	\$700	\$250

Individual component rebates are also available, including \$200 for an Infinity Air Purifier and \$150 for the Infinity Touch Control. Several restrictions apply, so be sure to talk to your territory manager about the program and claiming details.



Linesets Inc. now has a 1-2 week leadtime -- probably the shortest in the industry. If you have a project that requires custom linesets, you'll want to use Linesets Inc. Here are some of the available options:

- Lineset with thermostat wire plus 5' of extra wire at each end
- Ductless lineset with 14/4 wire plus 2.5' of extra at each end
- Black Elastomeric Rubber (ER) or Titan Coated (ERC) insulation
- Any length up to 100 feet
- Bulk or boxed packaging available -- no master carton quantities required
- Custom labeling available
- Titan insulation rolls available in custom lengths
- Flare fittings
- Pre-insulated ACR / Half Hard ACR



Technical Tips

Q: What do I check when getting code 33?

Code 33 is a limit circuit fault generated by the firewall limit or by the flue draft safeguard switch overheating. You will need to determine which switch is creating the fault before being able to effectively diagnose the problem since these switches are run in series for this fault.

If the flue draft safeguard switch is creating the fault, check for any obstructions in the flue pipe and you may have to get on the roof and check the condition of the vent cap.

If it's the main firewall limit, the furnace is operating too hot and adjustments need to be made. Confirm all registers

are open throughout the house. Next, stick one temperature probe in the return plenum and another one in the supply plenum -- both as close to the furnace as possible. Compare that temperature rise to the heat rise listed on the nameplate. Next, check and adjust the gas pressure using a manometer. Refer to product literature to find the exact gas pressure(s) the factory recommends for that specific piece of equipment. Lastly, verify that the ductwork is sufficient for that furnace to operate within its design parameters. Calculate your ductwork cfm to the furnace output cfm to ensure it can handle the amount of airflow produced by the furnace.