

## Up To Date

### Heat Pumps

*Hundreds of 25HCE4, 25HBC5, 25HHA4, 25HPB6, 25HCB6, CH14 and CH16 heat pumps are still in stock and discounted to move. While not eligible for federal tax credits, these products may be used with the new TECH-Clean incentives of \$1000 per unit.*

### Spring Training

*There are a few more training classes this spring and you can register at [SiglerNorCal.com/training](http://SiglerNorCal.com/training). Sign up today for installation best practices, Infinity basics and Carrier University.*

### Spring Sigler Club

*It's not too late to sign up for Sigler Club to earn up to 4% in rewards on your season purchases! Talk to your territory manager or favorite customer service rep today about placing a qualifying order.*



Scott McLeod,  
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## What's New on *SiglerTV*

**What Makes the Phone  
Ring (6 videos)**

The Turtle Bay Resort on the North  
Shore of O'ahu, Hawai'i

## 2024 Incentive Trip

The North Shore of O'ahu is a stretch of coastline known for big waves, gorgeous views, and a laid-back vibe. The area is picturesque enough to be the filming location for several movies and TV shows, but also relaxing enough to satisfy your need for a true taste of paradise. Sigler Wholesale Distributors is excited to name the North Shore of O'ahu as the destination for our 2024 incentive trip!

There is only one resort on the North Shore of O'ahu, Turtle Bay Resort. It sits on 1300 pristine acres which includes five miles of rugged shoreline and sandy beaches. Situated with three wings at the tip of a peninsula affords every room an ocean view. Having recently completed a massive renovation, Turtle Bay resort now features 450 updated rooms, an 11,000 sqft spa and two restaurants.

Located about an hour from Honolulu, Turtle Bay offers more than relaxation at one of the four pools or seven beaches. The resort also has 12 miles of maintained trails, pickleball and tennis courts, two 18-hole golf courses, horseback riding, an extensive fitness

center, group wellness classes, surfing lessons and more.

All Sigler Wholesale Distributors guests will receive non-stop airfare from SFO, Oakland or San Jose with transportation to and from the resort. If you're interested in upgrading your flight and/or room, please reach out to ICM Travel or your Sigler Wholesale Distributors territory manager as soon as possible so they can present you with all of the options and additional charges.

The dates for this trip are February 23 through 29, 2024. The cost per couple is only \$8500 or \$5700 for a single guest. Remember, this can be completely offset by accumulating points every time you buy equipment, parts and supplies from Sigler Wholesale Distributors. Active program dealers can also pre-purchase points at a great discount. This makes the trip very affordable for dealers of any size to join in the fun! If you're interested, this trip will fill up fast, so talk to your territory manager today or login at [www.Siglers.com](http://www.Siglers.com) and click on "Marketing Programs" and then "Incentive Trip."

# Sigler

Wholesale Distributors

THE PRODUCTS YOU NEED  
THE VALUE YOU DESERVE

## Concord

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Steven Anello x8509  
Tim Benjamin x8530  
Rudy Hernandez x8529  
Steve Moorhead x8501  
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Taylor Abernathy x8321  
Joseph Bautista x8309  
Neena Flores x8327  
Mike Ha x8305  
Denise Jarquin x8346  
Ann Martinez x8329  
Elly Moreno x8320  
Mario Sanchez x8328  
Timmy Ton x8339  
Pilar Zavaleta x8304

## Santa Rosa

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Nicholas Coleman x8552  
Kathryn Habara x8555

## South San Francisco

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Debbie Russitano x8412  
Pete Martinez x8406  
Tricia Maychrowitz x8404  
Kai Sorensen x8415  
Alex Vicioso x8417

## Technical Support

415.330.6666 (call or text)

## Featured Products



When it is 95° outside, a homeowner needs air conditioning. On those peak days, a Carrier system is the best way to keep everyone in the home cool and comfortable. However, what about those 80 degree days? Or warm days that are followed by a cool evening? Those are situations where a whole house fan shines and why QuietCool needs to be part of your selling process.

An added benefit that is especially important these days is the fan's ability to circulate air and introduce a large volume of fresh outside air into a home. When people are focused on keeping the air in their homes fresh and clean, nothing works better than Quiet Cool. Both PSC and ECM motor models are now available!



Founded in 1937, RectorSeal started as a manufacturer of specialty chemical sealants. One of their first products, RectorSeal Number 5, became a staple of the plumbing industry as the most common thread sealant throughout the U.S. Since these beginnings, they have continued to grow by expanding their offering of chemical and mechanical products to support tradespeople and contractors in their work.

RectorSeal's growth has centered around a simple mission: To provide innovative solutions to the professional trades. They want to help contractors in the heating & cooling, plumbing, electrical and construction industries perform their work faster and with greater reliability.

Sigler Wholesale Distributors is proud to represent RectorSeal. During the month of May, take 10% off your purchase of Flaretite, PRO-Fit Quick Connect, Safe-T-Switch, AC Leak Freeze, Goliath pans or No 5 Thread Sealant products.

## Technical Tips

### Q: What's the right way to check an AC after being off through the winter?

The birds are chirping, the weather is heating up and it's time for your customers to schedule their spring AC tune-up! Quite often, your customer did not use their cooling system for several months before you arrived. Or, maybe they turned it on for a few minutes and then scheduled a service call because it wasn't working well.

When turning on a R-410A system for the first time in several months, it's important to run the compressor for at least 40 minutes before evaluating the charge or assessing its performance. This is because R-410A is a blended refrigerant comprised of equal parts R-32 and R-125. During an extended

off-cycle, those refrigerants may separate inside the system. Since they have different refrigeration properties, a system may look like it is undercharged with low sub-cooling until the refrigerant has been given ample time to blend back into R-410A.

So, plan on bringing a cup of coffee to the job, or you may want to ask the homeowner to turn the system on when you're en route to their home. Whatever you do, please don't turn the system on for the first time, quickly evaluate the situation based on low pressures and add refrigerant. You'll likely be back at the house when the temperature heats up to remove it.