

Up To Date

U.S. News #1 Ranking

Carrier has been named the best HVAC company of 2023 by U.S. News & World Report's 360 Reviews team. This is the second consecutive year that Carrier was ranked first. Reviewers found Carrier to have the most technologically advanced, innovative, reliable, and high-quality products, which are also among the most energy-efficient and quiet.

Discounted Heat Pumps

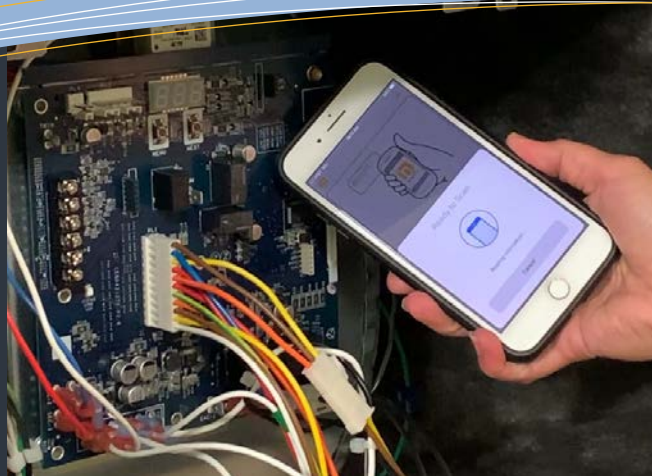
Several CH14, 25HBC5, CH16 and CH17 heat pumps now have even bigger discounts!

Spring Cool Cash

Carrier's Cool Cash consumer rebate has ended and all claims must be submitted by August 18, 2023 at 4:00 PM.

Independence Day

All Sigler Wholesale Distributors locations will be closed on July 4.



What's New on *SiglerTV*

What Makes the Phone Ring (4 videos)
Ductless Hands On (8 videos)
New Comfort Series Furnaces

The new Comfort Series furnace with Near Field Communication

New Comfort Series Furnaces

How important is it to have the right airflow? Too much or too little can be problematic whether the system is in heating or cooling mode. For decades, contractors made do with three, four or five speed blower motors which only had one or two viable speeds for their installation.

Carrier saw this industry-wide problem as an opportunity to launch a new family of furnaces with 18 different speeds. Because it would be impossible to manage those speeds with different wire taps on the motor, a new circuit board was also developed. Now you have a wide range of options and can select the best heating and cooling speeds for your homeowner's specific application.

Managing the blower motor speeds and furnace settings with the new circuit board can be done in two different ways. The board now features a LED display with push buttons. You can cycle through the various settings, review fault codes. Another option is to use Near Field Communication (NFC) which is built into most cell phones. With the Carrier

Service Tech app, you can retrieve the furnace settings, make the adjustments, and then send the corrected settings back to the furnace. This can be done in your warehouse without power to the furnace.

These new furnaces are already in production and have started to arrive into inventory. As with all transitions, Sigler Wholesale Distributors must sell the old product before the new. Also, be sure to check out the latest edition of your price pages to ensure you're using the correct price as these models are slightly more expensive.

Here are the new model numbers. Additionally, the "E" motor designation in the 10th digit has been replaced with "M".

58SB1A → 58SB1B
58SU0A → 58SU0B
59SC2D → 59SC2E
59SC5B → 59SC6A
59SU5A → 59SU5B

What about Performance Series and Infinity Series? Look for new models with upgraded circuit boards later this year.

Sigler

Wholesale Distributors

THE PRODUCTS YOU NEED
THE VALUE YOU DESERVE

Concord

1920 Mark Court, #100
p - 925.825.1540
e - CNCorders@siglers.com

Jimmy Hilton x8504
Steven Anello x8509
Tim Benjamin x8530
Rudy Hernandez x8529
Steve Moorhead x8501
Alyssa Pliier x8506
Linda Randall x8311
Adam Winship x8512

San Jose

2390 Zanker Road
p - 408.453.3300
e - SAJorders@siglers.com

AJ Brantley x8522
Taylor Abernathy x8321
Alex Aguayo x5386
Joseph Bautista x8309
Neena Flores x8327
Mike Ha x8305
Denise Jarquin x8346
Daisy Marquina x8934
Ann Martinez x8329
Elly Moreno x8320
Mario Sanchez x8328
Timmy Ton x8339
Pilar Zavaleta x8304

Santa Rosa

256 Sutton Place, #104
p - 707.361.7600
e - STRorders@siglers.com

Adonis Segrove x8407
Nicholas Coleman x8552
Kathryn Habara x8555

South San Francisco

229 Littlefield Avenue, #1
p - 415.330.6600
e - SSForders@siglers.com

Debbie Russitano x8412
Pete Martinez x8406
Tricia Maychrowitz x8404
Kai Sorensen x8415

Technical Support

415.330.6666 (call or text)

Featured Products

3.5 Ton AC

Sigler Wholesale Distributors has an abundance of builder-model 3.5 ton air conditioners. For all your 3.5 ton jobs this summer, you can save big with the CA16NW04300G. Here are some of the key features:

- Priced at \$1899 through August 31
- High 15.2 SEER2 and 12.5 EER2 ratings in most applications
- 35" x 35" base pan, 39" tall
- Low MOCP of 35
- Low sound rating of 71
- Made in Monterey, Mexico



Sigler Wholesale Distributors now stocks two great Fantech products.

Great for make up air or moving conditioned air into hard to reach places, Fantech, 4", 6" and 8" inline fans are now available with an optional speed control.



An ERV is a great option for providing balanced ventilation into a tight home. The air coming in doesn't meet the air going out, but the heat is transferred to make it more efficient.

To move air quietly and efficiently, turn to Fantech. Now through July 31, take 10% off your first Fantech purchase! Sorry, this promotion doesn't apply to special job quotes. Talk to your Sigler Wholesale Distributors TM for more information.

Technical Tips

Q: Which filter should I use?

There can be more than one answer to this question, but regardless of the ultimate choice, the homeowner must understand that it needs to be maintained on a regular basis.

We can talk about the MERV's and the MPR's, but what we really need to let the homeowner know the impact a filter can have on airflow. Some of the high filtering capable products on the market will also have a high pressure drop rating when clean, so it doesn't take long for the overall system static to increase once the filter gets dirty. With increasing static, the airflow goes down, the electricity consumption goes up, or both!

When discussing the risks of reduced airflow, be sure to mention system performance and equipment longevity. Inform them about the potential for bypass when a filter gets dirty, and how the bypassed air will end up on the heat exchanger and coil, leading to reduced operating efficiency and increased maintenance or repair costs.

Finally, it would be wise to suggest they check their filter monthly during the cooling and heating seasons. A change in weather patterns will impact run time, and filter maintenance requirements can become a moving target. What a great opportunity to talk about a routine maintenance plan!