

## Up To Date

### Sigler Club

The popular parts and supplies pre-season program has begun. Take advantage of big rewards with a qualifying order.

### Fall Training

It's back to school time and the calendar is filled with a variety of different training options. Go to [SiglerNorCal.com/training](http://SiglerNorCal.com/training)

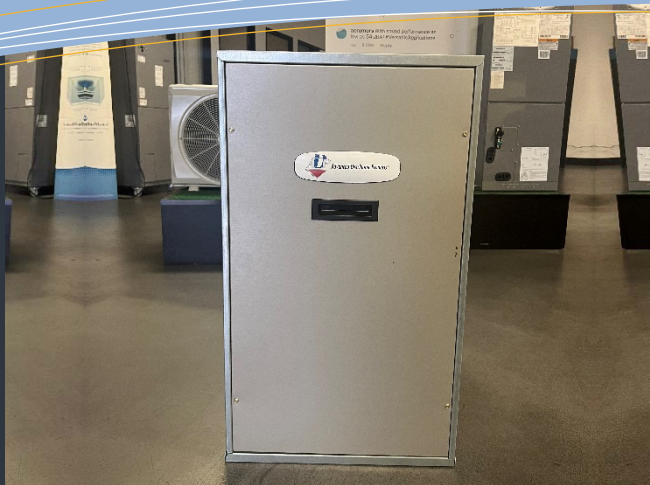
### New Financing Rates

Carrier's Wells Fargo consumer financing rates changed on September 1. Check out [bit.ly/45QrhKV](http://bit.ly/45QrhKV).

### Inventory Closures

Mark your calendars because Sigler Wholesale Distributors will be closed on the following dates for inventory counts:

- Santa Rosa  
Friday, October 20
- Concord  
Friday, October 27
- San Jose  
Friday, November 3
- South San Francisco  
Friday, November 10



## What's New on *SiglerTV*

Installation Best Practices  
(3 videos)

ADP's new E-Furnace that helps make heat pump retrofit jobs easier

## New E-Furnace

Advanced Distributor Products (ADP) is revolutionizing the retrofit market with their new E-Furnace product. This is a true replacement for an existing gas furnace, making homeowner upgrades to a heat pump easier than ever before. Here are some of the many features and benefits.

- 115-volts
- 5-speed ECM motor
- Works with single stage or two stage heat pumps
- Terminal board for thermostat connections
- 4-way multi-poise
- Standard 14.5, 17.5, 21 and 24.5 width models, all 30" tall
- Easy match to ADP upflow, downflow or horizontal coils
- Bottom or side return
- Insulated cabinet
- Slide-out blower assembly

There are four models:

- CBPE3A1 (14.5" wide, up to 3 tons)
- CBPE4B1 (17.5" wide, up to 4 tons)
- CBPE5C1 (21" wide, up to 5 tons)
- CBPE5D1 (24.5" wide, up to 5 tons)

When removing a 115-volt furnace for a homeowner who wants to switch to a heat pump, it's undeniably easier to replace it with a 115-volt product. With ultra low NOx regulations around the corner, the best solution may be a straight heat pump system. Another challenge with traditional fan coils, even if 115 volts, is that they're dimensionally different and often too large to fit into a small attic or closet. This is what makes the ADP E-Furnace a great solution for our market when using heat pumps.

A big driver for the switch to heat pumps are the federal tax credits. Recall that up to \$2000 is available with a system that achieves  $\geq 15.2$  SEER2,  $\geq 11.7$  EER2 and  $\geq 7.8$  HSPF2. There are more than 170 ratings with the E-furnace that achieve these requirements, in all sizes up to 5-tons.

Not every job requires tax credits and there are hundreds of additional ratings. This versatile unit can be paired with the 38MURA, PH5SAN, 25SCA5, 25SPA5, 25TPA7 and even the 25VNA8 as a two-speed unit.

# Sigler

Wholesale Distributors

THE PRODUCTS YOU NEED  
THE VALUE YOU DESERVE

## Concord

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e - CNCorders@siglers.com

Jimmy Hilton x8504  
Steven Anello x8509  
Tim Benjamin x8530  
Rudy Hernandez x8529  
Steve Moorhead x8501  
Alyssa Pfler x8506  
Linda Randall x8311  
Adam Winship x8512

## San Jose

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AJ Brantley x8522  
Taylor Abernathy x8321  
Alicia Alvarez x7568  
Alex Aguayo x5386  
Joseph Bautista x8309  
Neena Flores x8327  
Mike Ha x8305  
Denise Jarquin x8346  
Daisy Marquina x8934  
Ann Martinez x8329  
Elly Moreno x8320  
Mario Sanchez x8328  
Timmy Ton x8339  
Pilar Zavaleta x8304

## Santa Rosa

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Adonis Segrove x8407  
Nicholas Coleman x8552  
Kathryn Habara x8555

## South San Francisco

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Debbie Russitano x8412  
Pete Martinez x8406  
Tricia Maychrowitz x8404  
Kai Sorensen x8415

## Technical Support

415.330.6666 (call or text)

## Featured Products



Refrigeration Technologies is a family owned and operated company based in Southern California that is the new market leader in safe, user friendly, non-toxic chemicals for the HVAC/R marketplace. Their Viper brand of products is now available at Sigler Wholesale Distributors.

One of their most popular products is an aerosol coil cleaner, RT375A. It is a degreasing expanding foam that does not contain any hazardous ingredients or give off toxic fumes. There is no need to rinse the evaporator coil but it's best to give a condenser coil a light rinse after use.



Check out this and the entire family of Viper products in any Sigler Wholesale Distributors store. In the month of October, buy one product and get a second of equal or lesser value for half price! The limit is one per contractor.



Advanced Distributor Products (ADP) is the exclusive North American licensee for HVAC drain pans with Microban product protection. This helps prevent the growth of damaging mold and mildew on the drain pan. The interior of the coil can be damp which creates a food source for mold and mildew, and over time this can adversely affect the performance of the drain pan in the evaporator coil.

Microbes can double every 20 minutes on an untreated surface. Mold is part of our environment and there are no practical ways to eliminate mold spores. The best defense against mold in a home is to prevent it from taking hold through moisture control and the use of mold resistant building materials.

When you purchase an ADP coil, you know you're getting a premier upgrade to the entire HVAC system. Your homeowners who want the best deserve Microban antimicrobial technology for an extra level of mildew protection.

## Technical Tips

### Q: What should I know to be prepared for this upcoming fall and winter?

It's the time of year where you must be prepared for the coming cold weather. To most of us, that means we will be replacing our summer tools with our winter tools and making sure our trucks are adequately stocked with the essential parts needed to handle "no heat" calls.

Having what you need and when you need it will save you from having to make multiple trips back and forth to the jobsite. Plus, your customers will appreciate the efficient service you provide and will hopefully reward your company with another 5-star review!

Your experience in past winters should

give you an idea of what supplies you use the most. Keep in mind that there are a lot of heating components which have a universal replacement that can be used on a broad range of equipment. From HSI's to furnace control boards, Totaline has made it easy. We can keep your trucks stocked up with Factory Authorized OEM control boards without carrying a different board for every model furnace. Be sure to check out the Fall Sigler Club program to build a stock order, get the lowest price available and earn rewards for some cool stuff.

Yes, winter is just around the corner, so be ready when it arrives!