

Up To Date

Fall Training

It's not too late! There are two more technical and one sales class still on the calendar. Register at SiglerNorCal.com/training.

Fall Sigler Club

The parts and supplies pre-season program has begun with big upfront savings and fun rewards.

Comfortably CA

Funding was renewed, so a heat pump rebate up to \$100/ton is still available.

Fall Cool Cash

Rebates for a 24VNA6 / 59MN7 and 25VNA4 / FE4 have been increased to \$2200! The program ends on 11/23 with all claims due by 12/28.

Inventory Closures

Due to annual inventory counts, we will be closed on the following days:

- San Jose
Friday, November 8
- South San Francisco
Friday, November 15



What's New on *SiglerTV*

Ultra Low NOx Furnaces (5 videos)

Sigler Wholesale Distributors employees learning about R454B and heat pumps on a recent Saturday.

New Heat Pump Incentives

There are a lot of available rebates that encourage homeowners to switch from gas furnaces to heat pumps. Hopefully all of them are part of your selling process...

- Federal tax credits are available up to \$2000 for high efficiency heat pump systems. The credit does not require fuel substitution.
- TECH Clean has incentives up to \$1000 for replacing an existing gas system with a heat pump.
- Comfortably CA offers rebates up to \$100 per ton. These are paid to the contractor for PG&E customers who replace an existing furnace with a heat pump.
- Energy Smart Homes is a program for homeowners who want to change their entire home to electric and they can receive up to \$5500.

Information about these and more is available at www.SwitchIsOn.org.

But wait, there is a new one that is potentially very impactful. As part of the Inflation Reduction Act of 2022, states have the ability to tap into funds for home

energy rebates. California is one of seven states with an approved program for Home Electrification and Appliance Rebates (HEAR). More details will be available soon, but here is what we know so far. TECH Clean is implementing the program, so if you're not already enrolled, go to www.SwitchIsOn.org/pros.

There are two rebate levels for single family homes or condos that are limited by household income. The first is \$8000 for low-income households with income less than 80% of the area median income (AMI). Second is \$4000 for moderate-income households with income between 80% and 150% of AMI. What qualifies? In Contra Costa County, a household with four people qualifies for the 80% AMI rebates at \$120,800 or the 150% AMI rebates at \$233,550. In Santa Clara County, a household with two people qualifies for the 80% AMI rebates at \$118,000 or the 150% AMI rebates at \$221,200. The full table is available at www.SiglerNorCal.com/AMI.

New details will be shared in the sales training class the week of November 18.

Sigler

Wholesale Distributors

THE PRODUCTS YOU NEED
THE VALUE YOU DESERVE

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Tim Benjamin x8530
Rafael Maciel x8520
Steve Moorhead x8501
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Neena Flores x8327
Mike Ha x8305
Denise Jarquin x8346
Ann Martinez x8329
Mario Sanchez x8328
Janet Solis x8324
Timmy Ton x8339
Wendy Torres x8352
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Tricia Maychrowitz x8404
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Technical Support

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Featured Products



A tool bag should perform some basic functions: First, it should keep your tools where you can easily get to them. Secondly, it should protect them at the job site, on the way to the job site and everywhere in between. And finally, a tool bag should make carrying tools comfortable. If these are your goals too, you need Veto Pro Pac!

Sigler Wholesale Distributors is proud to represent Veto Pro Pac and currently have dozens in stock. Now is a great time to upgrade your bags and pouches!



As an HVAC contractor, you do a really good job of the H and AC part. What about the V? On your next job, be sure to talk to the homeowner about new exhaust fans and turn to Delta Breez as they have a solution for nearly every application.

Delta Breez is the only brand that can deliver a powerful combination of high-performance, quiet air flow, state-of-the-art brushless DC motor technology, and affordability in every fan. Sigler Wholesale Distributors has several models in stock, including...



GBR100 & GBR100H
ITG50 & ITG80
SIG80-110, SIG80-110D & SIG80-110H
SLM50-110C
SMT150-200

Technical Tips

Q: How hot should the air be coming out of this furnace?

Air temperature rise is an important check during furnace maintenance, installation and service calls. The air temp rise (or heat rise) range is generally printed on the nameplate of the furnace.

To check the heat rise range, use a digital thermometer capable of sensing air temperature inside the duct, not on the duct surface. One test point will be in the return air stream and the other test point will be in the supply air stream. The temperature samples should be read close to the furnace but not in the line of sight of the heat exchanger as heat radiation will produce false readings.

Temperatures should stabilize after roughly ten minutes. At that point, subtract return air temp from supply air temp to calculate the air temp rise. For example, if the return air is 68 degrees and the supply air is 124 degrees, the heat rise would be 56 degrees. If the nameplate air temperature rise range reads 40 to 70 degrees, our calculation would be within range and intermittent overheating would not occur.

Ideally the heat rise number should be in the middle of the range. A temp rise too low may lead to condensation in the primary heat exchanger. You can adjust heat rise by increasing or decreasing the furnace airflow.