

Up To Date

Fall Training

It's back to school with several technical classes and a virtual Carrier University class on the calendar. Register at SiglerNorCal.com/training.

Updated Carrier Logo

As part of a brand refresh, Carrier is focusing on enhancing the lives we live and the world we share. All websites with old logos must have those removed by end of year. A logo without tagline may be used until 2029, after which the new tagline must be used.

Wells Fargo Rates

Wells Fargo financing rates have dropped. Be sure to download the new rate sheet dated 9/2/2025.

Inventory Closures

Mark your calendars because Sigler Wholesale Distributors will be closed on the following Fridays: October 17, 24 and November 7 and 14.



What's New on *SiglerTV*

Ecobee and IntelliSense (3 videos)
Infinity Install, Trouble and Zoning (4 videos)

Children in Liberia who can benefit from fundraising for Foundation CTM Transforming Nations

Community Candy Bar Fundraiser

In the wake of a devastating civil war, Liberia has been on a long and challenging road to recovery. Rebuilding a nation from the ground up requires more than just infrastructure; it demands a transformation of hearts and minds, a renewal of hope, and a foundation of support for its people. This is where organizations like Foundation CTM Transforming Nations (FCTM) are making a tangible and lasting impact.

While the name "Transforming Nations" might suggest a broad global mission, the work on the ground is deeply personal and focused on individual lives. FCTM's mission is rooted in the belief that true change happens when people are reached, their pain is acknowledged, and they are given the tools to transform their own destinies. This is a mission that resonates profoundly with the needs of a nation like Liberia, where the echoes of conflict still linger and the need for healing and development is immense.

One of FCTM's core values is its commitment to a holistic approach. They understand that a person's well-being is

not just spiritual but also physical, educational, and economic. This is reflected in their diverse programs, which extend beyond evangelism to include vital community development initiatives.

FCTM's work in Liberia is a testament to the power of local organizations in national transformation. By combining a message of hope with practical, life-changing support, they are helping to rebuild a nation, one person and one community at a time. The mission is not just about changing lives; it is about restoring dignity, fostering resilience, and transforming a nation's destiny from the inside out.

As part of our annual community fundraiser in Concord, San Jose, Santa Rosa and South San Francisco, Sigler Wholesale Distributors will be selling "World's Finest" candy bars to support FCTM. Thanks to a generous donation by Sigler Wholesale Distributors, 100% of your purchase will go directly to Foundation CTM Transforming Nations. Several different flavors are available at \$3 each or 2 for \$5.

Sigler

Wholesale Distributors

THE PRODUCTS YOU NEED
THE VALUE YOU DESERVE

Concord

1920 Mark Court, #100
p - 925.825.1540
e - CNCorders@siglers.com

Jimmy Hilton x8504
Steven Anello x8508
Rafael Maciel x8520
Steve Moorhead x8501
Richard Mosher x8626
Tomas Olivarez x8515
Josh Parrish x8517
Alyssa Pliler x8506
Linda Randall x8311

San Jose

2390 Zanker Road
p - 408.453.3300
e - SAJorders@siglers.com

AJ Brantley x8522
Taylor Abernathy x8321
Alicia Alvarez x7568
Alex Aguayo x5386
Joseph Bautista x8309
Neena Flores x8327
Mike Ha x8305
Denise Jarquin x8346
Ann Martinez x8329
Mario Sanchez x8328
Timmy Ton x8339
Wendy Torres x8352
Pilar Zavaleta x8304

Santa Rosa

256 Sutton Place, #104
p - 707.361.7600
e - STRorders@siglers.com

Adonis Segrove x8407
Cianna Berry x8554
Kevin Johnson x8557

South San Francisco

229 Littlefield Avenue, #1
p - 415.330.6600
e - SSForders@siglers.com

Carlos Angel x8417
Pete Martinez x8406
Tricia Maychrowitz x8404
Kai Sorensen x8415

Technical Support

415.330.6666 (call or text)

Featured Products



Based in California and made in America, Airex offers a complete line of lineset penetration kits and protection solutions. The Airex Titan Outlet is an aesthetically pleasing way to protect your homeowner from weather damage, air leakage, pipe vibration and pests. The new Retrofit model is a two-piece product that is perfect for existing installations.

The Airex E-Flex Guard is a protective cover for linesets that are exposed to the elements. It is durable, easy to install and is Title 24 compliant for UV protection. It's available as a separate item or paired with the outlet for a complete kit.



It's important to differentiate yourself from other contractors. It's also wise to craft solutions for your homeowner that save them money and give them peace of mind. You can do both with optional labor warranties!

Sigler Wholesale Distributors has partnered with JB Warranties to provide you with direct access to a full suite of warranties at competitive rates. Maybe include a two-year labor warranty as part of a pre-paid annual service program? Maybe include a ten-year labor warranty with your Infinity systems? Maybe solicit a new policy on your jobs installed within the past 24 months? With the flexibility and power of JB Warranties, the possibilities are almost endless! Multiple labor rates are available to align with your business needs.

Talk to your Sigler Wholesale Distributors territory manager about how to grow your business and capture long term customers with JB Warranties.

Technical Tips

Q: Are you serious....do you think I have time for that?

How many times have you rushed through your jobs because your office is pushing you to hurry to your next appointment? Whatever the reason may be, do not feel like you must hurry to finish what you are doing. When we feel rushed -- we take shortcuts, make unnecessary mistakes, and it generally puts you in a bad mood.

Unfortunately, the easiest shortcuts to take are those related to the AC. Maybe we don't flow nitrogen when we are brazing our line sets, or not pulling a deep vacuum on the system, or just adding "a few seconds" of refrigerant to a system because it is low. This gets done more often than you think!

Nobody likes being called back to a new system to diagnose a restricted TXV because a piece of oxidation came off the inside of the line set. Or having to replace a compressor that has acid burn out because you "didn't have time" to pull a deep vacuum. How about that day you added "a few seconds" of refrigerant to the system that now has a bad compressor because the charge wasn't correct.

Take the time that is needed to be thorough and complete the task at hand. All these shortcuts may save you a few minutes today, but over time they are going to catch up with you and cost you more time than you saved.