

Up To Date

Fall Training

Training is already underway, but registration is still open for several upcoming classes. Go to SiglerNorCal.com/training.

Virtual Training Blitz

Factory Authorized Dealers may join one of seven virtual training classes. This is a great way to fill any last-minute training requirements.

Updated Price Pages

New pages are available - not an increase, but a cleanup to remove R410A and non-stock items.

Inventory Closures

Sigler Wholesale Distributors will be closed for inventory on the following days:

- Santa Rosa
Friday, October 17
- South San Francisco
Friday, October 24
- San Jose
Friday, November 7
- Concord
Friday, November 14



What's New on *SiglerTV*

**Saving that Old Furnace (5 videos)
Ultra Low NOx Install & Service**

A dealer taking advantage of various promotions to sell more in October (and a photo from the updated ad kit).

Fall Homeowner and Dealer Promotions

This fall, there are a lot of promotions available that can provide big savings for you and your homeowners. Be sure to take advantage of everything that is available to help close more deals this month.

The marquee promo is Carrier's Fall Cool Cash program. Homeowners can receive a \$1700 instant rebate on a full Infinity System. With added incentives for IAQ and zoning products, it's not unrealistic to see rebates in excess of \$2000. Smaller rebates are available on Performance and Comfort Series systems as well. Unlike past Cool Cash promotions, this fall, Carrier is bundling the instant rebates with special financing! Participating dealers can offer a special rate of 0% APR with 60 equal monthly payments for only 9.51%. This special financing can also be used with Performance Series and Comfort Series equipment.

Comfortably California is back with contractor incentives up to \$100 per ton when your homeowner replaces a furnace with a heat pump rated at least 15.2 SEER2 and 7.7 HSPF2. This

program recently received additional funding for jobs sold after October 1, 2025 and is expected to last into 2026.

For those homeowners in the Bay Area who want to stay with gas, now is a great time to invest in a Carrier Ultra Low NOx furnace. That is because they'll receive a free JB Warranty labor policy with any ULN purchase during the month of October. Infinity Series products will receive a 10 year warranty while Comfort Series products will receive a 5 year warranty.

While 25(c) federal tax credits were eliminated for future years, they are still available for product installed in 2025. Homeowners will be filing their taxes in a few months, so be sure to tell them about the \$2000 credit on qualifying heat pump systems. Fuel substitution is not required.

As with every promotion, there is always some fine print including some that are restricted to specific dealer levels. Be sure to review the details with your Territory Manager to ensure you're utilizing the right programs the right way.

Concord

1920 Mark Court, #100
p - 925.825.1540
e - CNCorders@siglers.com

Jimmy Hilton x8504
Steven Anello x8508
Rafael Maciel x8520
Steve Moorhead x8501
Richard Mosher x8626
Tomas Olivarez x8515
Josh Parrish x8517
Alyssa Pliler x8506
Linda Randall x8311

San Jose

2390 Zanker Road
p - 408.453.3300
e - SAJorders@siglers.com

AJ Brantley x8522
Taylor Abernathy x8321
Alex Aguayo x5386
Joseph Bautista x8309
Neena Flores x8327
Mike Ha x8305
Denise Jarquin x8346
Ann Martinez x8329
Mario Sanchez x8328
Timmy Ton x8339
Wendy Torres x8352
Pilar Zavaleta x8304

Santa Rosa

256 Sutton Place, #104
p - 707.361.7600
e - STRorders@siglers.com

Adonis Segrove x8407
Cianna Berry x8554
Kevin Johnson x8557

South San Francisco

229 Littlefield Avenue, #1
p - 415.330.6600
e - SSForders@siglers.com

Carlos Angel x8417
Pete Martinez x8406
Tricia Maychrowitz x8404
Kai Sorensen x8415

Technical Support

415.330.6666 (call or text)

Featured Products

Sigler Club

The popular Sigler Club program is back with discounts and rewards on the parts and supplies you need to stock your truck. The program runs through December 31.

Joining is easier than ever with the IRON level only requiring a qualifying \$500 order. That will lock in club pricing and add 50 rewards points to your account

The value grows from there, peaking with the PLATINUM level. Participants with a qualifying \$10,000 order will receive 8% rewards on their initial order and 4% on additional Sigler Club purchases through the rest of the year. This is on top of the special club pricing!

This year's program includes Factory Authorized Parts as well as supply and installation accessories. Submit your qualifying order today and earn double points!. Rewards can be redeemed for a variety of fun items for you or your team. Browse the full rewards catalog at SiglerClubRewards.com.



Southwark Metal Manufacturing Company has provided prefabricated sheet metal ducts and fittings for over 70 years. As a third generation, family-owned company, they are committed to providing the HVAC industry with the finest quality products. Sigler Wholesale Distributors is proud to partner with Southwark for all of our sheet metal products.

Southwark was founded in 1946 by Samuel Blank in Pennsylvania. From their humble beginning in the Southwark neighborhood of South Philadelphia, they have grown to become one of the largest sheet metal duct manufacturers in the United States with seven state-of-the-art manufacturing facilities.



Technical Tips

Q: How do I wire the new "Mini" 24V interface kit for a ductless system?

There are two ways to wire the new Carrier KSAIC0601230, but it depends on which model of indoor unit you have. Both wiring methods require a field-supplied 24-volt transformer. It's generally powered by the air handler, so a universal model like P2013401 is needed.

The 45MAHAQ highwall fan coils use the XYE connection. Access them after temporarily removing the highwall display panel to expose the multi-function board. Use the provided 32" gray cable to connect the pre-stripped E, X, Y and 12V wires to the respective terminals. The other end of the cable plugs into CN24 on the interface board.

For the 45MBCAQ or 45MCCAQ cassette and 45MBDAQ ducted units, you will use the HA and HB terminals on both the interface kit and the indoor air handler. You'll need to supply your own stranded and shielded 16 gauge communication wire from the air handler ports to the 24-volt interface.

With this new 24V interface kit, no dip switch adjustments are needed for either wiring method. The 24-volt interface kit comes with a black wiring harness and a 10k thermistor. Neither one of these parts are used in these applications and can be discarded. Pro tip - keep the 10k sensor on your truck for a rainy day.