

Up To Date

R454B Rebate

All C-20 contractors will now receive a \$100 rebate when purchasing a jug of R454B with any Carrier or Payne condensing unit.

Supplies Price Page

Several manufacturers have had price increases in the last few months, so look for an updated Supply and Installation Accessories Reference Guide in mid-July.

Crossover Spiff

Carrier's promotional spiff on the 37MU/45MU system has ended. All claims must be made by July 31, 2026.

Online Training

Two new courses are now available in the HVACpartners Learning Center, focused on AI for HVAC Contractors.

Independence Day

All locations will be closed on Friday, July 3.



What's New on SiglerTV

Tech Support's Top 25

Christian Rodriguez, Felipe Ortega
and Jesse Vasquez in the Santa Rosa
warehouse

The Power of Hybrid Heat

For some Bay Area homeowners, a new heat pump system is the ideal solution. For others, there might be hurdles – including finding 230 volts for the fan coil and dealing with insufficient heat output during those cold snaps. If running a new 230V circuit, upgrading the attic insulation or replacing the windows is driving you to offer another furnace and air conditioner, you should consider talking to your homeowner about Hybrid Heat.

A Hybrid Heat system couples a gas furnace with a heat pump. This dual-fuel approach delivers consistent comfort, optimizes energy consumption, and cuts the homeowner's carbon footprint. Homeowners still get the benefits of a heat pump when the temperatures are mild, and the system automatically switches to the gas furnace when outdoor temperatures drop. For an older home with solar panels and an existing gas furnace, this is an ideal solution.

To deliver a properly functioning system, four elements are required. In the Bay Area, start with a 58SU0B or 59SU5B ultra-low NOx furnace. Any heat pump

would work, but it's hard to ignore the versatility of the 37MURA. Just note that a 5-ton system will require the high heat 37MUHAQ60AA3 heat pump. Third, an evaporator coil is required and typically the larger models are the only ones that have ratings. Be sure to reference AHRIdirectory.org or the Sigler Wholesale Distributors combinations and ratings tool to ensure you've selected a AHRI certified system. Lastly, most smart thermostats with a WiFi connection will work as the change-over occurs based on the reported outside air temperature. To determine the right temperature for that switch, check out the operating cost calculator on HVACpartners.com.

This technology represents a true win-win for everyone involved. Homeowners maximize their solar investment while staying comfortable on the coldest days. For dealers, selling Carrier Hybrid Heat provides a premium, high-margin solution that bypasses electrical infrastructure hurdles and positions your business as a leader in sustainable comfort. If they're not already part of your offering, be sure to add Carrier Hybrid Heat systems.

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Featured Products

July **BUNDLE** Promotion

Temperature Tough Gold, Temperature Tough, Comfort Plus and Comfort Dealers can save big when they bundle! In July, start with a Comfort Series Carrier air conditioner and multipoise evaporator. Then, add a bundle to save big ... more than \$1000 on some systems!

Basic Bundle:

Thermostat
Pad
Whip
Disconnect
Fuses
Locking Caps

Deluxe Bundle also includes:

Line Set
Sound Blanket
Hard Start Kit
Surge Protector
Jug of R454B

Bonus:

Add any Carrier furnace
and save an additional \$200



Superior quality means delivering professional-grade solutions that meet and exceed the highest industry standards. That is the NAVAC commitment in every product they offer. They believe that technicians deserve tools that stand the test of time and deliver exceptional results on every job, day in and day out. That is why Sigler Wholesale Distributors is proud to represent NAVAC.



Dozens of different tools and products are now in stock, many of which are part of the "Beat The Heat" summer promotion. Get free tools or cash back. Check out SiglerNorCal.com/promos for details.

Technical Tips

Q: What is the 17222000A55927 "Doctor Smart" diagnostic tool?

Ductless systems are great when they operate correctly, but not always the easiest to diagnose when they need service. The Doctor Smart Tool will help take the guesswork out of the diagnostics. It is specifically designed to be used only with Carrier / Midea ductless and crossover equipment.

The tool can be connected in two ways depending on which Carrier model of equipment you are servicing. If the equipment uses L1-L2-S connection, it is connected directly to the line voltage terminals on the indoor or outdoor unit. For all other ductless equipment there is a 5V connection on the main PCB of the outdoor unit labeled "Test Port."

Be sure you have the blue connection selector switch on the tool set properly before reapplying power to system.

Once connected and power is restored, you will have access to operating parameters for all indoor and outdoor units. You can also run a single piece of equipment to help diagnose the problem. Additionally, you can access fault codes, check communication signals, and perform a self-check to ensure nothing was overlooked. The tool also lets you set parameters for the compressor, outdoor fan, EXV, and reversing valve allowing you to more easily test the individual components in the system.