Issue 11
2026

PERIODIC NEWSLETTER FOR
THE VALUED CUSTOMERS OF
SIGLER WHOLESALE DISTRIBUTORS
IN THE SAN FRANCISCO BAY AREA

Wholesale

Up To Date

Fall Training

Training is underway with more classes coming up this month. Sign up at SiglerNorCal.com/training.

Sigler Club Rewards

The Fall Sigler Club program is here and runs through December 31. Get the service parts you need on hand before the predicted El Niño arrives.

Russell Sigler Award

A huge congratulations to this year's Russell Sigler Award winners:

- *Carol Flynn*
- *Compare Heating*
- *Flanders Heat & Air*
- *Irbis HVAC*
- *Kel-Aire*
- *Simpson Sheet Metal*

Inventory Closures

We will be closed on the following Fridays:

- *Nov 6 in Concord*
- *Nov 13 in San Jose*

Thanksgiving Closures

All stores will be closed on November 26 and 27.



What's New on SiglerTV

Top Ten Tech Support Tactics

&

Wholesale LIVE

Some of the products available at SiglerClubRewards.com

Price Reduction – Infinity Air Purifier

Indoor air quality is no longer an optional upsell, it is a top priority for homeowners. As clients look for ways to protect their families from airborne allergens, dust, and pathogens, Carrier dealers have a massive opportunity to elevate home health while boosting profitability. At the forefront of this movement is the industry-leading Carrier Infinity Air Purifier.

Unlike standard filters that merely trap large particles, the Infinity Air Purifier uses patented, state-of-the-art capture and kill technology. First, it pulls air through the system and traps up to 95% of particles down to 0.3 microns in size. Next, rather than just collecting microorganisms where they can multiply, the system applies an intense electrical field to actively capture and kill or inactivate up to 99% of trapped pathogens, including bacteria, viruses, and mold spores. It cycles and cleans the air inside the home multiple times an hour, ensuring continuous protection.

For your customers, the benefits are immediate and tangible. Homeowners dealing with seasonal allergies, asthma, or young children notice a dramatic reduction in dust, stuffiness, and circulating irritants. Furthermore, because it operates quietly within the Infinity duct and system framework, it improves indoor air without adding disruptive noise or requiring complicated daily maintenance beyond simple annual media replacements.

Offering advanced IAQ solutions is one of the easiest ways for contractors to increase average ticket sizes and secure recurring revenue. Every seasonal tune-up or equipment replacement is an opening to discuss indoor health. By positioning the Infinity Air Purifier as a comprehensive health upgrade rather than a basic filter replacement, you build instant trust, solve real household concerns, and differentiate your business from local competitors. To make the offer even more compelling, Carrier has reduced the price of all five DGAPAXX air purifier models to $586. This isn't a special promotion…it's your lower price to help ensure IAQ is a core part of your sales process and product offering this winter.

Sigler
Wholesale Distributors

The Products You Need
The Value You Deserve

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Featured Products

resideo

Resideo's new Home ElitePRO series combines modern design with powerful tools for homeowners and contractors.



S900 Series (THX900B2 or W1)
4.3" color touchscreen, humidity sensor and Wi-Fi connectivity.

S1000 Series (THX1000B2 or W1)
Up to 4H/3C, RedLINK 3.0 and two IAQ control outputs.

S1100 Series (THX1100B4 / W3)
Larger 5" touchscreen, environmental monitoring, and occupancy sensing

S1200 Series (THX1200B6 / W5)
Full IAQ sensor, bundles with indoor room sensor or equipment interface module.

ZoomLock MAX

ZoomLock MAX fittings give contractors a secure and leak-free connection in seconds. It means less time for an installation and no torches at the job. Some of the many advantages include:

- Refrigerant-grade copper fittings
- Proven three-point press technology
- High quality HNBR O-ring
- Compact tools for tight spaces
- Jaws available for most tool brands
- Leak proof connections up to 700 psi
- No need to purge nitrogen
- UL recognized for A2L refrigerants
- 15-year limited warranty
- Millions of fittings sold worldwide



Technical Tips

Q: What causes a noisy compressor?

Dilution washout is most the common cause for noisy compressors. This is when the oil in the compressor is flooded or diluted with liquid refrigerant and gets discharged out of the compressor along with the refrigerant. As a result, there is little or no oil left in compressor for proper lubrication. Systems are designed to allow a small amount of oil to blend with the refrigerant to travel through the system and return to the crankcase as a vapor. But when liquid refrigerant enters the crankcase, it dilutes or thins out the oil causing a lower oil viscosity and causing excessive heat and wear inside the compressor. This is why crankcase heaters are important.

How do you avoid having this happen to a new system you are installing? Because the system has most likely not had power long enough for the crankcase heater to do its job, the process of how you open the service valves and introduce the refrigerant to the system can help avoid this issue. If you open the liquid service valve first, all the pressure of the liquid refrigerant in the condenser is going to rush out of the condenser and compressor into the line and most of that compressor oil along with it. But if you open the suction line first, wait for pressures to equalize then open the liquid line, the oil remains in the compressor where it is needed.